



Financial Statements

For the Nine Months Ended December 31, 2009

January 29, 2010

[U.S. GAAP]

Name of registrant: **NTT DoCoMo, Inc.** (URL <http://www.nttdocomo.co.jp/>)
 Code No.: 9437
 Stock exchange on which the Company's shares are listed: Tokyo Stock Exchange-First Section
 Representative: Ryuji Yamada, Representative Director, President and Chief Executive Officer
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 Scheduled date for filing of quarterly report: February 3, 2010

1. Consolidated Financial Results for the Nine Months Ended December 31, 2009 (April 1, 2009 - December 31, 2009)

(1) Consolidated Results of Operations

Amounts are rounded off to the nearest 1 million yen.

(Millions of yen)

	Operating Revenues	Operating Income	Income before Income Taxes
Nine months ended December 31, 2009	3,242,364 (4.0) %	702,653 (5.9) %	701,687 (1.1) %
Nine months ended December 31, 2008	3,378,760 —	746,785 —	709,393 —

(Percentages above represent changes compared to the corresponding previous quarterly period)

Since "Net Income" includes noncontrolling interests from the fiscal year ending March 31, 2010 in accordance with the accounting pronouncement issued in December 2007 relating to noncontrolling interests, "Net Income" is not presented on this page. For further details, see "Noncontrolling Interests in Consolidated Financial Statements" on page 3.

(2) Consolidated Financial Position

(Millions of yen, except per share amounts)

	Total Assets	NTT DoCoMo, Inc. Shareholders' Equity	Equity Ratio (Ratio of NTT DoCoMo, Inc. Shareholders' Equity to Total Assets)	NTT DoCoMo, Inc. Shareholders' Equity per Share
December 31, 2009	6,494,617	4,528,168	69.7%	108,835.17 (yen)
March 31, 2009	6,488,220	4,341,585	66.9%	103,965.64 (yen)

"NTT DoCoMo, Inc. Shareholders' Equity" was previously referred to as "Shareholders' Equity" in prior years.

2. Dividends

	Cash dividends per share (yen)				
	End of the first quarter	End of the second quarter	End of the third quarter	Year-end	Total
Year ended March 31, 2009	—	2,400.00	—	2,400.00	4,800.00
Year ending March 31, 2010	—	2,600.00	—	—	—
Year ending March 31, 2010 (Forecasts)	—	—	—	2,600.00	5,200.00

Change in forecasts of dividends during the three months ended December 31, 2009: None

3. Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2010 (April 1, 2009 - March 31, 2010)

(Millions of yen)

	Operating Revenues	Operating Income	Income before Income Taxes
Year ending March 31, 2010	4,276,000 (3.9)%	830,000 (0.1)%	825,000 5.7%

(Percentages above represent changes compared to the previous year)

Change in earnings forecasts for the fiscal year ending March 31, 2010 during the three months ended December 31, 2009: No

Since "Net Income" includes noncontrolling interests from the fiscal year ending March 31, 2010 in accordance with the accounting pronouncement issued in December 2007 relating to noncontrolling interests, "Net Income" for the Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2010 is not presented on this page. For further details, see "Noncontrolling Interests in Consolidated Financial Statements" on page 3.

4. Others

- | | | |
|--|--|-------------------|
| (1) Changes in significant consolidated subsidiaries (which resulted in changes in scope of consolidation) | | None |
| (2) Application of accounting which is simplified or exceptional for quarterly consolidated financial statements | | None |
| (3) Changes in significant accounting policies, procedures and presentation in quarterly consolidated financial statements | | |
| (i) Changes due to revision of accounting standards and other regulations: | | Yes |
| (ii) Others: | | None |
| (See more information on page 13.) | | |
| (4) Number of issued shares (common stock) | | |
| (i) Number of issued shares (inclusive of treasury stock): | As of December 31, 2009: | 43,950,000 shares |
| | As of March 31, 2009: | 43,950,000 shares |
| (ii) Number of treasury stock: | As of December 31, 2009: | 2,344,258 shares |
| | As of March 31, 2009: | 2,190,193 shares |
| (iii) Number of weighted average common shares outstanding: | For the nine months ended December 31, 2009: | 41,738,464 shares |
| | For the nine months ended December 31, 2008: | 42,341,664 shares |

* Explanation for forecasts of operation and other notes:

With regard to the assumptions and other related matters concerning consolidated financial results forecasts for the fiscal year ending March 31, 2010, refer to pages 12 and 22.

Consolidated financial statements in this earnings release are unaudited.

Noncontrolling Interests in Consolidated Financial Statements

Effective April 1, 2009, DOCOMO adopted the accounting pronouncement issued in December 2007 relating to noncontrolling interests in consolidated financial statements. This pronouncement requires “Noncontrolling interests”, which was previously referred to as “Minority interests”, held by parties other than the parent be clearly identified, labeled and presented in the consolidated statement of financial position within equity, but separate from the parent’s equity. This pronouncement also requires changes in a parent’s ownership interest while the parent retains its controlling financial interest in its subsidiary be accounted for as equity transactions.

Upon the adoption of this pronouncement, “Net income”, which includes net income or loss attributable to noncontrolling interests, and “Net income attributable to NTT DoCoMo, Inc.” are both presented in the consolidated statements of income and comprehensive income. “Net Income Attributable to NTT DoCoMo, Inc.”, “Basic Earnings per Share Attributable to NTT DoCoMo, Inc.” and “Diluted Earnings per Share Attributable to NTT DoCoMo, Inc.” for the Consolidated Financial Results for the Nine Months Ended December 31, 2008 and 2009, as well as “Net Income Attributable to NTT DoCoMo, Inc.” and “Basic Earnings per Share Attributable to NTT DoCoMo, Inc.” for the Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2010 are as follows:

Consolidated Financial Results for the Nine Months Ended December 31, 2009 (April 1, 2009 - December 31, 2009)

Consolidated Results of Operations

(Millions of yen, except per share amounts)

	Net Income Attributable to NTT DoCoMo, Inc.*		Basic Earnings per Share Attributable to NTT DoCoMo, Inc.		Diluted Earnings per Share Attributable to NTT DoCoMo, Inc.	
Nine months ended December 31, 2009	419,346	(4.2) %	10,046.99	(yen)	—	
Nine months ended December 31, 2008	437,705	—	10,337.45	(yen)	—	

(Percentage above represents changes compared to the corresponding previous quarterly period)

Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2010 (April 1, 2009 - March 31, 2010)

(Millions of yen, except per share amounts)

	Net Income Attributable to NTT DoCoMo, Inc.*		Basic Earnings per Share Attributable to NTT DoCoMo, Inc.	
Year ending March 31, 2010	493,000	4.5%	11,849.33	(yen)

(Percentage above represents changes compared to the previous year)

* “Net Income Attributable to NTT DoCoMo, Inc.” is calculated in the same manner as “Net income” for the fiscal year ended March 31, 2009.



Earnings Release for the Nine Months Ended December 31, 2009

<< 1. Operating Results >>

1. Business Overview

As Japan's mobile phone market has continued to mature in line with the rise in cellular penetration rate, competition among operators has intensified in such areas as acquisition of subscribers and further improvement of service offerings.

Under these market conditions, we have moved ahead with our business transformation initiatives from a customer-centric perspective based on our new action plan, "Change and Challenge". We aim to further grow our revenues by offering a wide array of services catered to the diverse needs of customers, thereby expanding the data communications market.

During the third quarter of this fiscal year, we released 20 different models in our "2009 winter/spring handset" lineup, which are designed to further accelerate personalization of services and expand subscribers' video usage. In conjunction with the release of the new handsets, we introduced new features and services, including the Auto-GPS function that enables the delivery of information linked with user's current location and "MyArea" wireless coverage for homes, which creates a private FOMA area in the home as stable wireless environment for high-speed packet communication and also detects registered phones entering/leaving the private FOMA area through a small femtocell base station. In addition, we have taken various steps aimed at enhancing customer satisfaction, such as the launch of "Mail Tsukai-hodai", which allows FOMA users to send and receive i-mode mails within Japan on an unlimited basis for a flat monthly rate, as part of our efforts to provide customers with more affordable and easy-to-use billing options. As a result of the foregoing, we successfully maintained our churn rate at low levels.

For the three months ended December 31, 2009, we recorded operating revenues and operating income of ¥1,096.6 billion (a decrease of ¥14.4 billion from the same period of the prior year) and ¥217.4 billion (an increase of ¥47.6 billion from the same period of the prior year), respectively. Income before income taxes was ¥221.8 billion and net income attributable to NTT DoCoMo, Inc. was ¥134.6 billion. For the nine months ended December 31, 2009, operating revenues and operating income were ¥3,242.4 billion (a decrease of ¥136.4 billion from the same period of the prior year) and ¥702.7 billion (a decrease of ¥44.1 billion from the same period of the prior year), respectively. Income before income taxes was ¥701.7 billion and net income attributable to NTT DoCoMo, Inc. was ¥419.3 billion.

Notes: 1. Consolidated financial statements as of December 31, 2008 and 2009, and for the three months and nine months ended December 31, 2008 and 2009 in this release are unaudited.
2. Amounts in this release are rounded off.

Consolidated results of operations for the three months and nine months ended December 31, 2008 and 2009, respectively, were as follows:

<Results of operations>

	Billions of yen			
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Three months ended December 31, 2009	Increase (Decrease)	
Operating revenues	¥ 1,111.0	¥ 1,096.6	¥ (14.4)	(1.3)%
Operating expenses	941.1	879.1	(62.0)	(6.6)
Operating income	169.8	217.4	47.6	28.0
Other income (expense)	(20.6)	4.4	25.0	–
Income before income taxes	149.2	221.8	72.6	48.6
Income taxes	60.0	89.7	29.7	49.4
Equity in net income (losses) of affiliates	1.8	2.9	1.1	58.4
Net Income	91.0	135.0	44.0	48.3
Less: Net (income) loss attributable to noncontrolling interests	0.0	(0.4)	(0.4)	–
Net income attributable to NTT DoCoMo, Inc.	¥ 91.0	¥ 134.6	¥ 43.6	47.9%
EBITDA margin*	37.4%	36.3%	(1.1)point	–
ROCE*	3.4%	4.2%	0.8 point	–
ROCE after tax effect*	2.0%	2.5%	0.5 point	–

	Billions of yen			
	(UNAUDITED) Nine months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2009	Increase (Decrease)	
Operating revenues	¥ 3,378.8	¥ 3,242.4	¥ (136.4)	(4.0)%
Operating expenses	2,632.0	2,539.7	(92.3)	(3.5)
Operating income	746.8	702.7	(44.1)	(5.9)
Other income (expense)	(37.4)	(1.0)	36.4	97.4
Income before income taxes	709.4	701.7	(7.7)	(1.1)
Income taxes	279.4	283.8	4.4	1.6
Equity in net income (losses) of affiliates	7.7	3.2	(4.6)	(58.9)
Net Income	437.7	421.1	(16.7)	(3.8)
Less: Net (income) loss attributable to noncontrolling interests	(0.0)	(1.7)	(1.7)	–
Net income attributable to NTT DoCoMo, Inc.	¥ 437.7	¥ 419.3	¥ (18.4)	(4.2)%
EBITDA margin*	40.1%	38.1%	(2.0)point	–
ROCE*	15.3%	13.9%	(1.4)point	–
ROCE after tax effect*	9.0%	8.2%	(0.8)point	–

* EBITDA and EBITDA margin, as we use them in this earnings release, are different from EBITDA as used in Item 10(e) of Regulation S-K and may not be comparable to similarly titled measures used by other companies. For an explanation of our definitions of EBITDA, EBITDA margin, ROCE and ROCE after tax effect, see “Reconciliations of the Disclosed Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures” on page 21.

<Operating revenues>

	Billions of yen			
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Three months ended December 31, 2009	Increase (Decrease)	
Wireless services	¥ 962.6	¥ 966.2	¥ 3.6	0.4%
Cellular services revenues	919.1	896.6	(22.6)	(2.5)
- Voice revenues	539.6	499.3	(40.4)	(7.5)
Including: FOMA services	475.9	470.7	(5.2)	(1.1)
- Packet communications revenues	379.5	397.3	17.8	4.7
Including: FOMA services	365.0	390.4	25.4	7.0
Other revenues	43.4	69.7	26.2	60.3
Equipment sales	148.4	130.3	(18.1)	(12.2)
Total operating revenues	¥ 1,111.0	¥ 1,096.6	¥ (14.4)	(1.3)%

	Billions of yen			
	(UNAUDITED) Nine months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2009	Increase (Decrease)	
Wireless services	¥ 2,911.1	¥ 2,859.5	¥ (51.6)	(1.8)%
Cellular services revenues	2,791.0	2,662.7	(128.3)	(4.6)
- Voice revenues	1,665.0	1,477.5	(187.5)	(11.3)
Including: FOMA services	1,444.8	1,374.9	(69.9)	(4.8)
- Packet communications revenues	1,126.0	1,185.2	59.2	5.3
Including: FOMA services	1,075.9	1,160.3	84.4	7.8
Other revenues	120.1	196.8	76.6	63.8
Equipment sales	467.6	382.9	(84.8)	(18.1)
Total operating revenues	¥ 3,378.8	¥ 3,242.4	¥ (136.4)	(4.0)%

Note: Voice revenues include data communications revenues through circuit switching systems.

<Operating expenses>

	Billions of yen			
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Three months ended December 31, 2009	Increase (Decrease)	
Personnel expenses	¥ 63.8	¥ 64.7	¥ 0.8	1.3%
Non-personnel expenses	534.1	540.9	6.8	1.3
Depreciation and amortization	233.9	173.7	(60.2)	(25.7)
Loss on disposal of property, plant and equipment and intangible assets	16.7	11.8	(4.9)	(29.4)
Communication network charges	83.3	78.4	(4.9)	(5.9)
Taxes and public dues	9.2	9.6	0.4	3.9
Total operating expenses	¥ 941.1	¥ 879.1	¥ (62.0)	(6.6)%

	Billions of yen			
	(UNAUDITED) Nine months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2009	Increase (Decrease)	
Personnel expenses	¥ 190.5	¥ 191.5	¥ 1.0	0.5%
Non-personnel expenses	1,545.4	1,542.8	(2.6)	(0.2)
Depreciation and amortization	582.3	511.5	(70.8)	(12.2)
Loss on disposal of property, plant and equipment and intangible assets	35.4	30.4	(5.0)	(14.1)
Communication network charges	249.1	234.3	(14.9)	(6.0)
Taxes and public dues	29.2	29.2	(0.0)	(0.1)
Total operating expenses	¥ 2,632.0	¥ 2,539.7	¥ (92.3)	(3.5)%

2. Segment Information
(1) Mobile phone business

As of December 31, 2009, total number of our cellular services subscriptions reached 55.44 million, posting an increase of 1.28 million compared to the number as of December 31, 2008, of which FOMA subscriptions accounted for 93.9%, or 52.05 million. The number of subscribers to the new discount services including “Fami-wari MAX50” introduced in August 2007 totaled approximately 34.60 million, while the subscription count of “Value Plan” launched in November 2007 was approximately 29.70 million as of December 31, 2009. Additionally, we continued to implement the various measures with the aim of enhancing customer satisfaction. As a consequence, our cellular churn rate for the three months ended December 31, 2009 was 0.45%, the same level as an all time low of 0.44% for the same period of the prior year. Due to penetration of “Value Plan”, among others, aggregate average monthly revenue per unit (ARPU) of cellular (FOMA+mova) services for the three months ended December 31, 2009, decreased to ¥5,470 (down 4.5% compared to the same period of the prior year).

With respect to equipment sales, the number of handsets sold during the three months ended December 31, 2009, declined by 0.31 million from the same period of the prior year to 4.20 million units. Equipment sales revenues and cost of equipment sold posted a decrease from the same period of the prior year due to a reduction in the number of handsets sold to agent resellers and the procurement cost per unit.

As a result, operating revenues and operating income from mobile phone business for the three months ended December 31, 2009 were ¥1,067.0 billion and ¥220.6 billion, respectively. For the nine months ended December 31, 2009, operating revenues and operating income from mobile phone business were ¥3,156.1 billion and ¥710.1 billion, respectively.

Number of subscriptions by services, trend of ARPU and other operating data are as follows:

<Number of subscriptions by services>	Thousand subscriptions		Increase	
	December 31, 2008	December 31, 2009	(Decrease)	
Cellular services	54,155	55,436	1,281	2.4%
Cellular (FOMA) services	47,494	52,045	4,551	9.6
Including: i-channel services	16,228	16,733	505	3.1
Including: i-concier services	296	3,101	2,805	947.8
Including: flat-rate services for unlimited i-mode usage	15,751	23,078	7,328	46.5
Cellular (mova) services	6,661	3,391	(3,270)	(49.1)
i-mode services	48,150	48,688	539	1.1

Notes: 1. Number of subscriptions to Cellular services and Cellular (FOMA) services includes Communication Module services subscriptions.

2. Effective March 3, 2008, FOMA services subscription became mandatory for subscription to “2in1”* service. Such FOMA services subscriptions to “2in1” services are included in the above numbers of Cellular services subscriptions and Cellular (FOMA) services subscriptions.

3. Number of subscriptions to flat-rate services for unlimited i-mode usage = “Pake-hodai double” subscriptions + “Pake-hodai simple” subscriptions + “Pake-hodai” subscriptions + “Pake-hodai full” subscriptions

4. Number of i-mode subscriptions = Cellular (FOMA) i-mode subscriptions + Cellular (mova) i-mode subscriptions

* “2in1” refers to an optional network service which enables a subscriber to subscribe to an additional phone number and an e-mail address for a single compatible handset.

<Number of handsets sold and churn rate>

	Thousand units				
	Three months ended December 31, 2008	Three months ended December 31, 2009		Increase (Decrease)	
Cellular services	4,511	4,201	(310)		(6.9)%
Cellular (FOMA) services					
New FOMA subscription	921	987	66		7.2
Change of subscription from mova to FOMA	716	450	(266)		(37.2)
FOMA handset upgrade by FOMA subscribers	2,856	2,762	(94)		(3.3)
Cellular (mova) services					
New mova subscription	11	1	(10)		(89.1)
mova handset upgrade by mova subscribers and change of subscription from FOMA to mova	7	1	(6)		(79.2)
Churn Rate	0.44%	0.45%	0.01 point		-

	Thousand units				
	Nine months ended December 31, 2008	Nine months ended December 31, 2009		Increase (Decrease)	
Cellular services	14,775	13,009	(1,766)		(12.0)%
Cellular (FOMA) services					
New FOMA subscription	3,077	3,044	(34)		(1.1)
Change of subscription from mova to FOMA	2,348	1,850	(498)		(21.2)
FOMA handset upgrade by FOMA subscribers	9,258	8,101	(1,157)		(12.5)
Cellular (mova) services					
New mova subscription	56	9	(47)		(83.9)
mova handset upgrade by mova subscribers and change of subscription from FOMA to mova	36	6	(30)		(84.3)
Churn Rate	0.49%	0.45%	(0.04)point		-

<Trend of ARPU and MOU>

	Yen/Minutes			
	Three months ended December 31, 2008	Three months ended December 31, 2009	Increase (Decrease)	
Aggregate ARPU* (FOMA+mova)	¥ 5,730	¥ 5,470	¥ (260)	(4.5)%
Voice ARPU	3,340	3,030	(310)	(9.3)
Packet ARPU	2,390	2,440	50	2.1
Aggregate ARPU (FOMA)	6,000	5,600	(400)	(6.7)
Voice ARPU	3,370	3,040	(330)	(9.8)
Packet ARPU	2,630	2,560	(70)	(2.7)
Aggregate ARPU (mova)	3,730	3,460	(270)	(7.2)
Voice ARPU	3,070	2,880	(190)	(6.2)
i-mode ARPU	660	580	(80)	(12.1)
MOU* (FOMA+mova) (minutes)	139	138	(1)	(0.7)%

	Yen/Minutes			
	Nine months ended December 31, 2008	Nine months ended December 31, 2009	Increase (Decrease)	
Aggregate ARPU* (FOMA+mova)	¥ 5,820	¥ 5,440	¥ (380)	(6.5)%
Voice ARPU	3,450	3,000	(450)	(13.0)
Packet ARPU	2,370	2,440	70	3.0
Aggregate ARPU (FOMA)	6,150	5,590	(560)	(9.1)
Voice ARPU	3,500	3,010	(490)	(14.0)
Packet ARPU	2,650	2,580	(70)	(2.6)
Aggregate ARPU (mova)	3,820	3,510	(310)	(8.1)
Voice ARPU	3,140	2,910	(230)	(7.3)
i-mode ARPU	680	600	(80)	(11.8)
MOU* (FOMA+mova) (minutes)	138	137	(1)	(0.7)%

* See "Definition and Calculation Methods of ARPU and MOU" on page 20 for details of definitions and calculation methods of ARPU and MOU.

<Results of operations>

	Billions of yen			
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Three months ended December 31, 2009	Increase (Decrease)	
Operating revenues from mobile phone business	¥ 1,095.7	¥ 1,067.0	¥ (28.7)	(2.6)%
Operating income from mobile phone business	175.3	220.6	45.3	25.8

	Billions of yen			
	(UNAUDITED) Nine months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2009	Increase (Decrease)	
Operating revenues from mobile phone business	¥ 3,332.2	¥ 3,156.1	¥ (176.1)	(5.3)%
Operating income from mobile phone business	762.9	710.1	(52.8)	(6.9)

(2) Miscellaneous businesses

Operating revenues from miscellaneous businesses for the three months ended December 31, 2009 were ¥29.5 billion, which represented 2.7% of total operating revenues. The revenues derived mainly from home shopping services provided mainly through TV media, high-speed internet connection and video-clip casting services for hotel facilities, advertisement services, development, sales and maintenance of IT systems and credit services. Operating expenses and operating loss from miscellaneous businesses were ¥32.7 billion and ¥3.2 billion, respectively. Operating revenues, operating expenses and operating loss from miscellaneous businesses for the nine months ended December 31, 2009 were ¥86.3 billion, ¥93.8 billion and ¥7.5 billion, respectively.

<Results of operations>

	Billions of yen			
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Three months ended December 31, 2009	Increase (Decrease)	
Operating revenues from miscellaneous businesses	¥ 15.3	¥ 29.5	¥ 14.3	93.5%
Operating loss from miscellaneous businesses	(5.5)	(3.2)	2.3	42.0

	Billions of yen			
	(UNAUDITED) Nine months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2009	Increase (Decrease)	
Operating revenues from miscellaneous businesses	¥ 46.5	¥ 86.3	¥ 39.7	85.4%
Operating loss from miscellaneous businesses	(16.1)	(7.5)	8.7	53.7

3. Trend of Capital Expenditures

We continued to improve the quality of our FOMA service area and reinforced its network capacity to meet an increase in traffic demand, together with our efforts to make capital expenditures more efficient and less costly by saving on equipment purchase costs and improving our design and construction process. Total capital expenditures for the nine months ended December 31, 2009 were ¥484.5 billion (down 3.2% compared to the same period of prior year).

<Breakdown of capital expenditures>

	Billions of yen			
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Three months ended December 31, 2009	Increase (Decrease)	
Mobile phone business	¥ 131.2	¥ 142.0	¥ 10.8	8.2%
Other (including information systems)	32.9	26.4	(6.5)	(19.7)
Total capital expenditures	¥ 164.0	¥ 168.4	¥ 4.3	2.6%

	Billions of yen			
	(UNAUDITED) Nine months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2009	Increase (Decrease)	
Mobile phone business	¥ 412.7	¥ 399.9	¥ (12.8)	(3.1)%
Other (including information systems)	87.8	84.6	(3.2)	(3.6)
Total capital expenditures	¥ 500.5	¥ 484.5	¥ (16.0)	(3.2)%

<< 2. Financial Review >>
1. Financial Position

	Billions of yen					
	(UNAUDITED) December 31, 2008	(UNAUDITED) December 31, 2009	Increase (Decrease)		(Reference) March 31, 2009	
Total assets	¥ 6,381.6	¥ 6,494.6	¥ 113.0	1.8%	¥ 6,488.2	
NTT DoCoMo, Inc. shareholders' equity	4,375.1	4,528.2	153.1	3.5	4,341.6	
Liabilities	2,005.0	1,940.3	(64.7)	(3.2)	2,144.9	
Including: Interest bearing liabilities	641.8	625.0	(16.8)	(2.6)	639.2	
Equity ratio (1)	68.6%	69.7%	1.1 point	–	66.9%	
Debt ratio (2)	12.8%	12.1%	(0.7)point	–	12.8%	

Notes: (1) Equity ratio = NTT DoCoMo, Inc. shareholders' equity / Total assets

(2) Debt ratio = Interest bearing liabilities / (NTT DoCoMo, Inc. shareholders' equity + Interest bearing liabilities)

2. Cash Flow Conditions

For the nine months ended December 31, 2009, net cash provided by operating activities was ¥592.1 billion, a decrease of ¥36.0 billion (5.7%) compared to the same period of the prior year, mainly due to an increase in net payment for income taxes, a decrease in depreciation and amortization charges and a decrease in net income, which were partially offset by a decrease of changes in accounts receivables.

Net cash used in investing activities was ¥700.4 billion, an increase of ¥75.4 billion (12.1%) compared to the same period of the prior year. This was mainly due to a decrease of proceeds from redemption of long-term bailment for consumption to a related party and an increase in net purchases of short-term investments of more than three months for cash management purposes, which were partially offset by a decrease in purchases of property, plant and equipment and non-current investments.

Net cash used in financing activities was ¥246.0 billion, an increase of ¥100.8 billion (69.4%) compared to the same period of the prior year. This was mainly due to a decrease of proceeds from long term debt, which was partially offset by a decrease in payments to acquire treasury stock.

The balance of cash and cash equivalents was ¥245.4 billion as of December 31, 2009, a decrease of ¥354.2 billion (59.1%) from the prior fiscal year end.

	Billions of yen			
	(UNAUDITED) Nine months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2009	Increase (Decrease)	
Net cash provided by operating activities	¥ 628.1	¥ 592.1	¥ (36.0)	(5.7)%
Net cash used in investing activities	(625.0)	(700.4)	(75.4)	(12.1)
Net cash provided by (used in) financing activities	(145.2)	(246.0)	(100.8)	(69.4)
Free cash flows (1)	3.2	(108.3)	(111.5)	–
Free cash flows excluding the effects of irregular factors (2) and changes in investments for cash management purposes (3)*	167.3	178.1	10.7	6.4

Notes: (1) Free cash flows = Net cash provided by operating activities + Net cash used in investing activities

(2) Irregular factors = Effects of uncollected revenues due to bank closures at the end of the fiscal period.

(3) Changes in investments for cash management purposes = Changes by purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months

* See "Reconciliations of the Disclosed Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures" on page 21.

<< 3. Prospects for the Fiscal Year Ending March 31, 2010 >>

As Japan's mobile phone market has continued to mature in line with the rise in cellular penetration rate and the economic environment in Japan becomes severe, competition among carriers is expected to intensify even further in the future, due to competition among operators in such areas as customer acquisition and improvement of services as well as market entry by new competitors such as MVNOs.

Under these market conditions, operating revenues for the fiscal year ending March 31, 2010 are estimated to be ¥4,276.0 billion, a decrease of ¥172.0 billion from the prior fiscal year, mainly due to a decrease in voice revenues and equipment sales, though this is expected to be offset by an increase in the number of subscribers and an increase in subscribers' packet communication revenues.

We project a decrease in operating expenses mainly due to the decrease in cost of equipment sold resulting from the reduction in the number of handsets to be sold, and improvement of cost efficiency in network-related costs. Accordingly, operating income is expected to be ¥830.0 billion, the same level as that of prior fiscal year.

As we are currently not aware of any factors that may have a material impact on our projected results of operations, we have not revised our projections announced on October 30, 2009.

<< 4. Others >>

1. Changes in significant subsidiaries for the nine months ended December 31, 2009 (which resulted in changes in scope of consolidation): None
2. Application of accounting which is simplified or exceptional for quarterly consolidated financial statements: None
3. Changes in significant accounting policies, procedures and presentation in quarterly consolidated financial statements:

Accounting Standards Codification

Effective July 1, 2009, DOCOMO adopted the accounting pronouncement issued by Financial Accounting Standards Board (“FASB”) in June 2009 relating to “FASB Accounting Standards Codification” (“ASC”). This pronouncement established ASC as the single source of authoritative accounting principles generally accepted in the United States of America (“U.S. GAAP”), and reorganized then-existing U.S. GAAP pronouncements into ASC. Upon the adoption of this pronouncement, the descriptions and references of accounting standards in DOCOMO’s financial statements are made in accordance with ASC. The adoption of this pronouncement did not have any impact on DOCOMO’s results of operations and financial position.

Business Combinations

Effective April 1, 2009, DOCOMO adopted the accounting pronouncement issued in December 2007 relating to business combinations. This pronouncement requires an acquirer in a business combination to generally recognize and measure all the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at their fair values as of the acquisition date. This pronouncement also requires the acquirer to recognize and measure as goodwill the excess of consideration transferred plus the fair value of any noncontrolling interest in the acquiree at the acquisition date over the fair value of the identifiable net assets acquired. The excess of the fair value of the identifiable net assets acquired over consideration transferred plus the fair value of any noncontrolling interest in the acquiree at the acquisition date is required to be recognized and measured as a gain from a bargain purchase. The adoption of this pronouncement did not have a material impact on DOCOMO’s results of operations and financial position.

Noncontrolling Interests in Consolidated Financial Statements

Effective April 1, 2009, DOCOMO adopted the accounting pronouncement issued in December 2007 relating to noncontrolling interests in consolidated financial statements. This pronouncement requires noncontrolling interests held by parties other than the parent be clearly identified, labeled and presented in the consolidated statement of financial position within equity, but separate from the parent’s equity. This pronouncement also requires changes in a parent’s ownership interest while the parent retains its controlling financial interest in its subsidiary be accounted for as equity transactions. Upon the adoption of this pronouncement, “Noncontrolling interests”, which was previously referred to as “Minority interests” and classified between “Total liabilities” and “Shareholders’ equity” in the consolidated balance sheets, is now included as a separate component of “Equity”. In addition, “Net income” in the consolidated statements of income and comprehensive income now includes net income or loss attributable to noncontrolling interests, which was previously referred to as “Minority interests” and deducted. As a result, the adoption of this pronouncement changed the presentation and disclosure of noncontrolling interests in the consolidated financial statements retrospectively, but did not have a material impact on DOCOMO’s results of operations and financial position.

<< 5. Consolidated Financial Statements >>
1. Consolidated Balance Sheets

	Millions of yen	
	March 31, 2009	(UNAUDITED) December 31, 2009
ASSETS		
Current assets:		
Cash and cash equivalents	¥ 599,548	¥ 245,378
Short-term investments	2,448	113,419
Accounts receivable	835,063	988,681
Allowance for doubtful accounts	(15,072)	(17,445)
Inventories	123,206	175,117
Deferred tax assets	102,903	74,669
Prepaid expenses and other current assets	179,632	233,396
Total current assets	1,827,728	1,813,215
Property, plant and equipment:		
Wireless telecommunications equipment	5,361,043	5,447,880
Buildings and structures	814,056	824,652
Tools, furniture and fixtures	519,213	515,323
Land	198,985	199,032
Construction in progress	99,232	111,033
Accumulated depreciation and amortization	(4,301,044)	(4,472,793)
Total property, plant and equipment, net	2,691,485	2,625,127
Non-current investments and other assets:		
Investments in affiliates	572,014	567,580
Marketable securities and other investments	141,544	136,549
Intangible assets, net	578,728	609,858
Goodwill	154,385	197,745
Other assets	273,440	263,073
Deferred tax assets	248,896	281,470
Total non-current investments and other assets	1,969,007	2,056,275
Total assets	¥ 6,488,220	¥ 6,494,617
LIABILITIES AND EQUITY		
Current liabilities:		
Current portion of long-term debt	¥ 29,000	¥ 14,086
Short-term borrowings	-	12
Accounts payable, trade	668,525	554,462
Accrued payroll	58,627	39,276
Accrued interest	1,187	1,245
Accrued income taxes	238,742	96,361
Other current liabilities	152,354	141,754
Total current liabilities	1,148,435	847,196
Long-term liabilities:		
Long-term debt (exclusive of current portion)	610,233	610,862
Liability for employees' retirement benefits	146,326	154,460
Other long-term liabilities	239,918	327,766
Total long-term liabilities	996,477	1,093,088
Total liabilities	2,144,912	1,940,284
Equity:		
NTT DoCoMo, Inc. shareholders' equity		
Common stock	949,680	949,680
Additional paid-in capital	785,045	784,842
Retained earnings	3,061,848	3,272,395
Accumulated other comprehensive income (loss)	(65,689)	(69,450)
Treasury stock, at cost	(389,299)	(409,299)
Total NTT DoCoMo, Inc. shareholders' equity	4,341,585	4,528,168
Noncontrolling interests	1,723	26,165
Total equity	4,343,308	4,554,333
Total liabilities and equity	¥ 6,488,220	¥ 6,494,617

2. Consolidated Statements of Income and Comprehensive Income

	Millions of yen			
	(UNAUDITED)		(UNAUDITED)	
	Nine months ended December 31, 2008		Nine months ended December 31, 2009	
Operating revenues:				
Wireless services	¥	2,911,115	¥	2,859,472
Equipment sales		467,645		382,892
Total operating revenues		3,378,760		3,242,364
Operating expenses:				
Cost of services (exclusive of items shown separately below)		633,082		682,777
Cost of equipment sold (exclusive of items shown separately below)		621,201		510,168
Depreciation and amortization		582,300		511,529
Selling, general and administrative		795,392		835,237
Total operating expenses		2,631,975		2,539,711
Operating income		746,785		702,653
Other income (expense):				
Interest expense		(3,566)		(4,108)
Interest income		1,673		969
Other, net		(35,499)		2,173
Total other income (expense)		(37,392)		(966)
Income before income taxes		709,393		701,687
Income taxes:				
Current		324,721		291,393
Deferred		(45,305)		(7,586)
Total income taxes		279,416		283,807
Equity in net income (losses) of affiliates, net of applicable taxes		7,748		3,186
Net income		437,725		421,066
Less: Net (income) loss attributable to noncontrolling interests		(20)		(1,720)
Net income attributable to NTT DoCoMo, Inc.	¥	437,705	¥	419,346
Net income	¥	437,725	¥	421,066
Other comprehensive income (loss):				
Unrealized holding gains (losses) on available-for-sale securities, net of applicable taxes		(7,508)		4,527
Change in fair value of derivative instruments, net of applicable taxes		(212)		(72)
Foreign currency translation adjustment, net of applicable taxes		(25,269)		(8,678)
Pension liability adjustment, net of applicable taxes		(475)		446
Total other comprehensive income (loss)		(33,464)		(3,777)
Comprehensive income		404,261		417,289
Less: Comprehensive (income) loss attributable to noncontrolling interests		(18)		(1,704)
Comprehensive income attributable to NTT DoCoMo, Inc.	¥	404,243	¥	415,585
PER SHARE DATA				
Weighted average common shares outstanding – Basic and Diluted (shares)		42,341,664		41,738,464
Basic and Diluted earnings per share attributable to NTT DoCoMo, Inc. (yen)	¥	10,337.45	¥	10,046.99

	Millions of yen	
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Three months ended December 31, 2009
Operating revenues:		
Wireless services	¥ 962,575	¥ 966,207
Equipment sales	148,401	130,349
Total operating revenues	1,110,976	1,096,556
Operating expenses:		
Cost of services (exclusive of items shown separately below)	219,350	233,160
Cost of equipment sold (exclusive of items shown separately below)	213,174	169,291
Depreciation and amortization	233,913	173,720
Selling, general and administrative	274,700	302,956
Total operating expenses	941,137	879,127
Operating income	169,839	217,429
Other income (expense):		
Interest expense	(1,168)	(1,119)
Interest income	628	302
Other, net	(20,062)	5,194
Total other income (expense)	(20,602)	4,377
Income before income taxes	149,237	221,806
Income taxes:		
Current	90,889	80,506
Deferred	(30,869)	9,178
Total income taxes	60,020	89,684
Equity in net income (losses) of affiliates, net of applicable taxes	1,827	2,894
Net income	91,044	135,016
Less: Net (income) loss attributable to noncontrolling interests	2	(388)
Net income attributable to NTT DoCoMo, Inc.	¥ 91,046	¥ 134,628
Net income	¥ 91,044	¥ 135,016
Other comprehensive income (loss):		
Unrealized holding gains (losses) on available-for-sale securities, net of applicable taxes	(1,563)	(9,555)
Change in fair value of derivative instruments, net of applicable taxes	(53)	(37)
Foreign currency translation adjustment, net of applicable taxes	(8,596)	(20,369)
Pension liability adjustment, net of applicable taxes	(113)	150
Total other comprehensive income (loss)	(10,325)	(29,811)
Comprehensive income	80,719	105,205
Less: Comprehensive (income) loss attributable to noncontrolling interests	2	(358)
Comprehensive income attributable to NTT DoCoMo, Inc.	¥ 80,721	¥ 104,847
PER SHARE DATA		
Weighted average common shares outstanding – Basic and Diluted (shares)	42,212,938	41,696,009
Basic and Diluted earnings per share attributable to NTT DoCoMo, Inc. (yen)	¥ 2,156.83	¥ 3,228.80

3. Consolidated Statements of Cash Flows

	Millions of yen	
	(UNAUDITED) Nine months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2009
Cash flows from operating activities:		
Net income	¥ 437,725	¥ 421,066
Adjustments to reconcile net income to net cash provided by operating activities–		
Depreciation and amortization	582,300	511,529
Deferred taxes	(40,578)	(5,335)
Loss on sale or disposal of property, plant and equipment	24,667	20,386
Impairment loss on marketable securities and other investments	28,648	3,960
Equity in net (income) losses of affiliates	(13,009)	(5,150)
Changes in assets and liabilities:		
(Increase) / decrease in accounts receivable	(301,659)	(151,584)
Increase / (decrease) in allowance for doubtful accounts	(1,408)	2,062
(Increase) / decrease in inventories	(20,963)	(51,135)
(Increase) / decrease in prepaid expenses and other current assets	(18,307)	(28,321)
(Increase) / decrease in non-current installment receivable for handsets	(51,091)	5,212
Increase / (decrease) in accounts payable, trade	(31,163)	(63,170)
Increase / (decrease) in accrued income taxes	(31,350)	(143,278)
Increase / (decrease) in other current liabilities	(6,440)	(13,857)
Increase / (decrease) in liability for employees' retirement benefits	6,845	8,002
Increase / (decrease) in other long-term liabilities	51,969	85,617
Other, net	11,941	(3,908)
Net cash provided by operating activities	628,127	592,096
Cash flows from investing activities:		
Purchases of property, plant and equipment	(415,247)	(369,476)
Purchases of intangible and other assets	(176,659)	(183,670)
Purchases of non-current investments	(50,212)	(9,617)
Proceeds from sale of non-current investments	568	9,262
Acquisitions of subsidiaries, net of cash acquired	27	(29,209)
Purchases of short-term investments	(30,736)	(136,656)
Redemption of short-term investments	4,593	38,310
Proceeds from redemption of long-term bailment for consumption to a related party	50,000	–
Short-term bailment for consumption to a related party	–	(10,000)
Other, net	(7,297)	(9,335)
Net cash used in investing activities	(624,963)	(700,391)
Cash flows from financing activities:		
Proceeds from long-term debt	179,913	–
Repayment of long-term debt	(77,441)	(15,000)
Proceeds from short-term borrowings	62,074	138,149
Repayment of short-term borrowings	(1,958)	(138,149)
Principal payments under capital lease obligations	(2,098)	(2,461)
Payments to acquire treasury stock	(101,846)	(20,000)
Dividends paid	(203,839)	(208,488)
Other, net	(3)	(3)
Net cash provided by (used in) financing activities	(145,198)	(245,952)
Effect of exchange rate changes on cash and cash equivalents	(3,740)	77
Net increase (decrease) in cash and cash equivalents	(145,774)	(354,170)
Cash and cash equivalents at beginning of period	646,905	599,548
Cash and cash equivalents at end of period	¥ 501,131	¥ 245,378
Supplemental disclosures of cash flow information:		
Cash received during the period for:		
Income taxes	¥ 21,430	¥ 679
Cash paid during the period for:		
Interest, net of amount capitalized	3,035	4,050
Income taxes	380,352	436,076

4. Going Concern Assumption

None

5. Segment Reporting

Segment information is as follows:

Three months ended December 31, 2008	Millions of yen		
	Mobile phone business	Miscellaneous businesses	Consolidated
Operating revenues	¥ 1,095,723	¥ 15,253	¥ 1,110,976
Operating expenses	920,388	20,749	941,137
Operating income (loss)	¥ 175,335	¥ (5,496)	¥ 169,839

Three months ended December 31, 2009	Millions of yen		
	Mobile phone business	Miscellaneous businesses	Consolidated
Operating revenues	¥ 1,067,046	¥ 29,510	¥ 1,096,556
Operating expenses	846,429	32,698	879,127
Operating income (loss)	¥ 220,617	¥ (3,188)	¥ 217,429

Nine months ended December 31, 2008	Millions of yen		
	Mobile phone business	Miscellaneous businesses	Consolidated
Operating revenues	¥ 3,332,214	¥ 46,546	¥ 3,378,760
Operating expenses	2,569,306	62,669	2,631,975
Operating income (loss)	¥ 762,908	¥ (16,123)	¥ 746,785

Nine months ended December 31, 2009	Millions of yen		
	Mobile phone business	Miscellaneous businesses	Consolidated
Operating revenues	¥ 3,156,079	¥ 86,285	¥ 3,242,364
Operating expenses	2,445,959	93,752	2,539,711
Operating income (loss)	¥ 710,120	¥ (7,467)	¥ 702,653

DOCOMO does not disclose geographical segments, since the amounts of operating revenues generated outside Japan are immaterial.

6. Significant Changes in NTT DoCoMo, Inc. Shareholders' Equity

None

Operating Data for 3rd Quarter of Fiscal Year Ending March 31, 2010

Full-year forecast: as revised at October 30, 2009

		[Ref.] Fiscal Year Ended Mar. 31, 2009 Full-year Results	Fiscal Year Ending Mar. 2010 Nine Months (Apr.-Dec. 2009) Results	First Quarter (Apr.-Jun. 2009) Results	Second Quarter (Jul.-Sep. 2009) Results	Third Quarter (Oct.-Dec. 2009) Results	[Ref.] Fiscal Year Ending Mar. 31, 2010 Full-year Forecast (Revised)
Cellular							
Subscriptions	thousands	54,601	55,436	54,864	55,186	55,436	55,800
FOMA (1)	thousands	49,040	52,045	50,246	51,258	52,045	53,030
Communication Module Service (FOMA)	thousands	858	996	897	952	996	—
mova	thousands	5,560	3,391	4,618	3,928	3,391	2,770
Communication Module Service (DoPa)	thousands	669	558	621	585	558	—
Prepaid	thousands	38	37	38	37	37	—
Market Share (2) (3)	%	50.8	50.1	50.6	50.3	50.1	—
Net Increase from Previous Period (3)	thousands	1,213	835	263	322	250	1,200
FOMA (1)	thousands	5,091	3,005	1,206	1,012	787	3,990
mova	thousands	(3,878)	(2,169)	(942)	(690)	(537)	(2,790)
Churn Rate (3)	%	0.50	0.45	0.44	0.46	0.45	—
Number of Handsets (FOMA+mova) Sold (4)	thousands	20,129	13,009	4,344	4,464	4,201	—
Aggregate ARPU (FOMA+mova) (5)	yen/month/subscription	5,710	5,440	5,440	5,420	5,470	5,300
Voice ARPU (6)	yen/month/subscription	3,330	3,000	3,010	2,970	3,030	2,840
Packet ARPU	yen/month/subscription	2,380	2,440	2,430	2,450	2,440	2,460
i-mode ARPU	yen/month/subscription	2,340	2,380	2,380	2,390	2,370	2,390
ARPU Generated from International Services (7)	yen/month/subscription	80	80	70	80	80	80
ARPU Generated Purely from i-mode (FOMA+mova) (5)	yen/month/subscription	2,550	2,620	2,610	2,630	2,610	2,630
Aggregate ARPU (FOMA) (5)	yen/month/subscription	6,010	5,590	5,610	5,560	5,600	5,420
Voice ARPU (6)	yen/month/subscription	3,360	3,010	3,010	2,970	3,040	2,840
Packet ARPU	yen/month/subscription	2,650	2,580	2,600	2,590	2,560	2,580
i-mode ARPU	yen/month/subscription	2,590	2,510	2,540	2,520	2,480	2,510
ARPU Generated from International Services (7)	yen/month/subscription	90	80	80	90	80	80
ARPU Generated Purely from i-mode (FOMA) (5)	yen/month/subscription	2,760	2,720	2,740	2,730	2,700	2,730
Aggregate ARPU (mova) (5)	yen/month/subscription	3,750	3,510	3,550	3,500	3,460	3,440
Voice ARPU (6)	yen/month/subscription	3,090	2,910	2,940	2,890	2,880	2,850
i-mode ARPU	yen/month/subscription	660	600	610	610	580	590
ARPU Generated from International Services (7)	yen/month/subscription	10	0	0	10	0	10
ARPU Generated Purely from i-mode (mova) (5)	yen/month/subscription	870	830	840	830	810	810
MOU (FOMA+mova) (5)	minute/month/subscription	137	137	135	137	138	—
MOU (FOMA) (5)	minute/month/subscription	148	143	143	143	144	—
MOU (mova) (5)	minute/month/subscription	63	52	54	52	51	—
i-mode							
Subscriptions	thousands	48,474	48,688	48,597	48,670	48,688	48,900
FOMA	thousands	44,853	46,667	45,682	46,261	46,667	47,310
i-mode Subscription Rate (3)	%	88.8	87.8	88.6	88.2	87.8	87.6
Net Increase from Previous Period	thousands	481	214	123	73	19	430
i-mode Packet Flat-rate Services Subscriptions (8)	thousands	17,610	23,078	19,578	21,519	23,078	—
i-channel Subscriptions	thousands	16,545	16,733	16,607	16,692	16,733	—
i-concier Subscriptions	thousands	929	3,101	1,558	2,337	3,101	—
Others							
DCMX Subscriptions (9)	thousands	8,980	10,730	9,630	10,210	10,730	11,460

* Please refer to the appendix 2 for the definition of ARPU and MOU, and an explanation of the methods used to calculate ARPU and the number of active subscriptions.

(1) From March 3, 2008 onward, another FOMA subscription is a prerequisite for the application of 2in1 in principle, and those FOMA subscriptions are included in the number of FOMA subscribers.

(2) Source for other cellular telecommunications operators: Data announced by Telecommunications Carriers Association

(3) Data are calculated including communication module services subscriptions.

(4) Sum of new FOMA/mova subscriptions, change of subscription from mova to FOMA, FOMA handset upgrade by FOMA subscribers, mova handset upgrade by mova subscribers, and change of subscription from FOMA to mova

(5) Data are calculated excluding communication module services-related revenues and communication module services subscriptions.

(6) Inclusive of circuit-switched data communication

(7) Inclusive of voice communication and packet communication

(8) Sum of "Pake-hodai double" subscriptions, "Pake-hodai simple" subscriptions, "Pake-hodai" subscriptions and "Pake-hodai full" subscriptions

(9) Inclusive of DCMX mini subscriptions

Definition and Calculation Methods of ARPU and MOU

1. Definition of ARPU and MOU

- i) **ARPU (Average monthly Revenue Per Unit)¹:**
Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to designated services on a per subscription basis. ARPU is calculated by dividing various revenue items included in operating revenues from our wireless services, such as basic monthly charges, voice communication charges and packet communication charges, from designated services which are incurred consistently each month, by the number of active subscriptions to the relevant services. Accordingly, the calculation of ARPU excludes revenues that are not representative of monthly average usage such as activation fees. We believe that our ARPU figures provide useful information to analyze the average usage per subscription and the impacts of changes in our billing arrangements. The revenue items included in the numerators of our ARPU figures are based on our U.S. GAAP results of operations. This definition applies to all ARPU figures hereinafter.
- ii) **MOU (Minutes of Use):** Average monthly communication time per subscription.

2. ARPU Calculation Methods

- i) **ARPU (FOMA+mova)**
- Aggregate ARPU (FOMA+mova) = Voice ARPU (FOMA+mova) + Packet ARPU (FOMA+mova)
 - Voice ARPU (FOMA+mova): $\text{Voice ARPU (FOMA+mova) Related Revenues (basic monthly charges, voice communication charges) / No. of active subscriptions (FOMA+mova)}$
 - Packet ARPU (FOMA+mova): $\{\text{Packet ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) + i-mode ARPU (mova) Related Revenues (basic monthly charges, packet communication charges)}\} / \text{No. of active subscriptions (FOMA+mova)}$
 - i-mode ARPU (FOMA+mova)²: $\text{i-mode ARPU (FOMA+mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (FOMA+mova)}$
 - ARPU generated purely from i-mode (FOMA+mova)³: $\text{i-mode ARPU (FOMA+mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (i-mode (FOMA+mova))}$
- ii) **ARPU (FOMA)**
- Aggregate ARPU (FOMA) = Voice ARPU (FOMA) + Packet ARPU (FOMA)
 - Voice ARPU (FOMA): $\text{Voice ARPU (FOMA) Related Revenues (basic monthly charges, voice communication charges) / No. of active subscriptions (FOMA)}$
 - Packet ARPU (FOMA): $\text{Packet ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (FOMA)}$
 - i-mode ARPU (FOMA)²: $\text{i-mode ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (FOMA)}$
 - ARPU generated purely from i-mode (FOMA)³: $\text{i-mode ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (i-mode (FOMA))}$
- iii) **ARPU (mova)**
- Aggregate ARPU (mova) = Voice ARPU (mova) + i-mode ARPU (mova)
 - Voice ARPU (mova): $\text{Voice ARPU (mova) Related Revenues (basic monthly charges, voice communication charges) / No. of active subscriptions (mova)}$
 - i-mode ARPU (mova)²: $\text{i-mode ARPU (mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (mova)}$
 - ARPU generated purely from i-mode (mova)³: $\text{i-mode ARPU (mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active subscriptions (i-mode (mova))}$

3. Active Subscriptions Calculation Methods

No. of active subscriptions used in ARPU/MOU/Churn Rate calculations is as follows:

No. of active subscriptions for each month:

$(\text{No. of subscriptions at the end of previous month} + \text{No. of subscriptions at the end of current month}) / 2$

No. of active subscriptions for full-year results/forecasts:

Sum of No. of active subscriptions for each month from April to March

1 Communication module services subscriptions and the revenues thereof are not included in the ARPU and MOU calculations.

2 The denominator used in calculating i-mode ARPU (FOMA+mova, FOMA, mova) is the aggregate number of subscriptions to each service (FOMA+mova, FOMA, mova, respectively), regardless of whether i-mode service is activated or not.

3 ARPU generated purely from i-mode (FOMA+mova, FOMA, mova) is calculated using only the number of i-mode subscriptions as a denominator.

(APPENDIX 3)

**Reconciliations of the Disclosed Non-GAAP Financial Measures to
the Most Directly Comparable GAAP Financial Measures**

1. EBITDA and EBITDA margin

	Billions of yen			
	Year ended March 31, 2009	Nine months ended December 31, 2008	Three months ended December 31, 2009	Nine months ended December 31, 2009
a. EBITDA	¥ 1,678.4	¥ 1,353.8	¥ 398.6	¥ 1,234.6
Depreciation and amortization	(804.2)	(582.3)	(173.7)	(511.5)
Loss on sale or disposal of property, plant and equipment	(43.3)	(24.7)	(7.4)	(20.4)
Operating income	831.0	746.8	217.4	702.7
Other income (expense)	(50.5)	(37.4)	4.4	(1.0)
Income taxes	(308.4)	(279.4)	(89.7)	(283.8)
Equity in net income (losses) of affiliates	(0.7)	7.7	2.9	3.2
Less: Net (income) loss attributable to noncontrolling interests	0.5	(0.0)	(0.4)	(1.7)
b. Net income attributable to NTT DoCoMo, Inc.	471.9	437.7	134.6	419.3
c. Operating revenues	4,448.0	3,378.8	1,096.6	3,242.4
EBITDA margin (=a/c)	37.7%	40.1%	36.3%	38.1%
Net income margin (=b/c)	10.6%	13.0%	12.3%	12.9%

Note: EBITDA and EBITDA margin, as we use them, are different from EBITDA as used in Item 10(e) of regulation S-K and may not be comparable to similarly titled measures used by other companies.

2. ROCE after tax effect

	Billions of yen			
	Year ended March 31, 2009	Nine months ended December 31, 2008	Three months ended December 31, 2009	Nine months ended December 31, 2009
a. Operating income	¥ 831.0	¥ 746.8	¥ 217.4	¥ 702.7
b. Operating income after tax effect {=a*(1-effective tax rate)}	491.9	441.4	128.7	416.0
c. Capital employed	4,867.9	4,885.9	5,164.9	5,067.0
ROCE before tax effect (=a/c)	17.1%	15.3%	4.2%	13.9%
ROCE after tax effect (=b/c)	10.1%	9.0%	2.5%	8.2%

Notes: The effective tax rate is 40.9% for the nine months ended December 31, 2008 and 40.8% for the other periods.

Capital employed (for annual period) = The average of (NTT DoCoMo, Inc. shareholders' equity + Interest bearing liabilities), each as of March 31, 2008 and 2009

Capital employed (for nine months) = The average of (NTT DoCoMo, Inc. shareholders' equity + Interest bearing liabilities), each as of March 31, 2008 (or 2009) and December 31, 2008 (or 2009)

Capital employed (for three months) = The average of (NTT DoCoMo, Inc. shareholders' equity + Interest bearing liabilities), each as of September 30, 2009 and December 31, 2009

Interest bearing liabilities = Current portion of long-term debt + Short-term borrowings + Long-term debt

3. Free cash flows excluding irregular factors and changes in investments for cash management purposes

	Billions of yen			
	Year ended March 31, 2009	Nine months ended December 31, 2008	Three months ended December 31, 2009	Nine months ended December 31, 2009
Free cash flows excluding irregular factors and changes in investments for cash management purposes	¥ 93.4	¥ 167.3	¥ 83.6	¥ 178.1
Irregular factors (1)	-	(188.0)	(178.0)	(178.0)
Changes in investments for cash management purposes (2)	49.3	23.9	(81.3)	(108.3)
Free cash flows	142.7	3.2	(175.7)	(108.3)
Net cash used in investing activities	(1,031.0)	(625.0)	(259.3)	(700.4)
Net cash provided by operating activities	1,173.7	628.1	83.6	592.1

Notes: (1) Irregular factors represent the effects of uncollected revenues due to a bank closure at the end of the fiscal period.

(2) Changes in investments for cash management purposes were derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months.

Special Note Regarding Forward-Looking Statements

This earnings release contains forward-looking statements such as forecasts of results of operations, management strategies, objectives and plans, forecasts of operational data such as the expected number of subscriptions, and the expected dividend payments. All forward-looking statements that are not historical facts are based on management's current plans, expectations, assumptions and estimates based on the information currently available. Some of the projected numbers in this earnings release were derived using certain assumptions that are indispensable for making such projections in addition to historical facts. These forward-looking statements are subject to various known and unknown risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in or suggested by any forward-looking statement. Potential risks and uncertainties include, without limitation, the following:

1. Changes in the business environment in the telecommunications industry, such as intensifying competition from other service providers or other technologies caused by Mobile Number Portability, new market entrants and other factors, could limit our acquisition of new subscriptions and retention of existing subscriptions, or may lead to diminishing ARPU or an increase in our costs and expenses.
2. Current and new services, usage patterns, and sales schemes introduced by our corporate group may not develop as planned, which could affect our financial condition and limit our growth.
3. The introduction or change of various laws or regulations or the application of such laws and regulations to our corporate group could restrict our business operations, which may adversely affect our financial condition and results of operations.
4. Limitations in the amount of frequency spectrum or facilities made available to us could negatively affect our ability to maintain and improve our service quality and level of customer satisfaction.
5. The W-CDMA technology that we use for our 3G system and/or mobile multimedia services may not be introduced by other overseas operators, which could limit our ability to offer international services to our subscribers.
6. Our domestic and international investments, alliances and collaborations may not produce the returns or provide the opportunities we expect.
7. As electronic payment capability and many other new features are built into our cellular phones, and services of parties other than those belonging to our corporate group are provided through our cellular handsets, potential problems resulting from malfunctions, defects or loss of handsets, or imperfection of services provided by such other parties may arise, which could have an adverse effect on our financial condition and results of operations.
8. Social problems that could be caused by misuse or misunderstanding of our products and services may adversely affect our credibility or corporate image.
9. Inadequate handling of confidential business information including personal information by our corporate group, contractors and other factors, may adversely affect our credibility or corporate image.
10. Owners of intellectual property rights that are essential for our business execution may not grant us the right to license or otherwise use such intellectual property rights on acceptable terms or at all, which may limit our ability to offer certain technologies, products and/or services, and we may also be held liable for damage compensation if we infringe the intellectual property rights of others.
11. Earthquakes, power shortages, malfunctioning of equipment, software bugs, computer viruses, cyber attacks, hacking, unauthorized access and other problems could cause systems failures in the networks required for the provision of service, disrupting our ability to offer services to our subscribers and may adversely affect our credibility or corporate image.
12. Concerns about wireless telecommunication health risks may adversely affect our financial condition and results of operations.
13. Our parent company, NIPPON TELEGRAPH AND TELEPHONE CORPORATION (NTT), could exercise influence that may not be in the interests of our other shareholders.

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