

Reconciliations of the Disclosed Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures

The reconciliations for the year ending March 31, 2006 (forecasts) are provided to the extent available without unreasonable efforts.

1. EBITDA and EBITDA margin

	Billions of yen		
	Year ending March 31, 2006 (Forecasts)	Year ended March 31, 2005	Year ended March 31, 2004
a. EBITDA	¥ 1,580.0	¥ 1,625.7	¥ 1,858.9
Depreciation and amortization	(740.0)	(735.4)	(721.0)
Losses on sale or disposal of property, plant and equipment	(30.0)	(45.7)	(35.0)
Impairment loss	-	(60.4)	-
Operating income	810.0	784.2	1,102.9
Other income (expenses), net	64.0	504.1	(1.8)
Income taxes	(339.0)	(527.7)	(429.1)
Equity in net losses of affiliates	(2.0)	(12.9)	(22.0)
Minority interests in earnings of consolidated subsidiaries	-	(0.1)	(0.0)
b. Net income	<u>533.0</u>	747.6	650.0
c. Total operating revenues	4,805.0	4,844.6	5,048.1
EBITDA margin (=a/c)	32.9%	33.6%	36.8%
Net income margin (=b/c)	<u>11.1%</u>	15.4%	12.9%

Note: EBITDA and EBITDA margin, as we use them, are different from EBITDA as defined in Item 10(e) of regulation S-K and may not be comparable to similarly titled measures used by other companies.

2. ROCE after tax effect

	Billions of yen		
	Year ending March 31, 2006 (Forecasts)	Year ended March 31, 2005	Year ended March 31, 2004
a. Operating income	¥ 810.0	¥ 784.2	¥ 1,102.9
b. Operating income after tax effect {=a*(1-effective tax rate)}	478.7	463.4	639.7
c. Capital employed	4,968.2	4,826.4	4,810.1
ROCE before tax effect (=a/c)	16.3%	16.2%	22.9%
ROCE after tax effect (=b/c)	9.6%	9.6%	13.3%

Notes: Capital employed = Two period ends average of (Shareholders' equity + Interest bearing liabilities)

Interest bearing liabilities = Current portion of long-term debt + Short-term borrowings + Long-term debt

Effective tax rate : Year ending March 31, 2006 (Forecasts) and Year ended March 31, 2005 = 40.9% Year ended March 31, 2004 = 42%

3. Free cash flows excluding the changes in investments for cash management purpose

	Billions of yen		
	Year ending March 31, 2006 (Forecasts)	Year ended March 31, 2005	Year ended March 31, 2004
Adjusted free cash flows	¥ 614.0	¥ 1,003.6	¥ 862.9
Changes in investments for cash management purpose	-	(400.3)	-
Free cash flows	614.0	603.3	862.9
Net cash used in investing activities	(922.0)	(578.3)	(847.3)
Net cash provided by operating activities	1,536.0	1,181.6	1,710.2

Note: Changes in investments for cash management purpose were derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purpose with original maturities of longer than three months. Net cash used in investing activities for the year ending March 31, 2006 are mainly capital expenditures and an investment in credit-card business, and are not taking into account the effect of changes in investments for cash management purpose due to difficulties in forecasting the effect.

4. Market equity ratio

	Billions of yen		
	Year ending March 31, 2006 (Forecasts)	Year ended March 31, 2005	Year ended March 31, 2004
a. Shareholders' equity	-	¥ 3,907.9	¥ 3,704.7
b. Market value of total share capital	-	8,766.0	11,541.4
c. Total assets	-	6,136.5	6,262.3
Equity ratio (=a/c)	-	63.7%	59.2%
Market equity ratio (=b/c)	-	142.8%	184.3%

Note: Market equity ratio is not forecasted because it is difficult to estimate the market value of total share capital in the future.

5. Capital expenditures

	Billions of yen		
	Year ending March 31, 2006 (Forecasts)	Year ended March 31, 2005	Year ended March 31, 2004
Capital expenditures	¥ 848.0	¥ 861.5	¥ 805.5
Effects of timing differences between acquisition dates and payment dates	-	49.6	(2.6)
Purchases of property, plant and equipment	-	(668.4)	(625.3)
Purchases of intangible and other assets	-	(242.7)	(177.6)

Note: Capital expenditures are calculated on an accrual basis for the purchases of property, plant and equipment, and intangible assets. In preparing the forecasts for the year ending March 31, 2006, capital expenditures are not broken down into purchases of property, plant and equipment and purchases of intangible and other assets. In addition, effects of timing differences between acquisition dates and payment dates are not estimated for the year ending March 31, 2006.

Note: The amended parts are underlined.