
FY2022/3Q Financial Results



February 9, 2023

FY2022/3Q Results Highlights

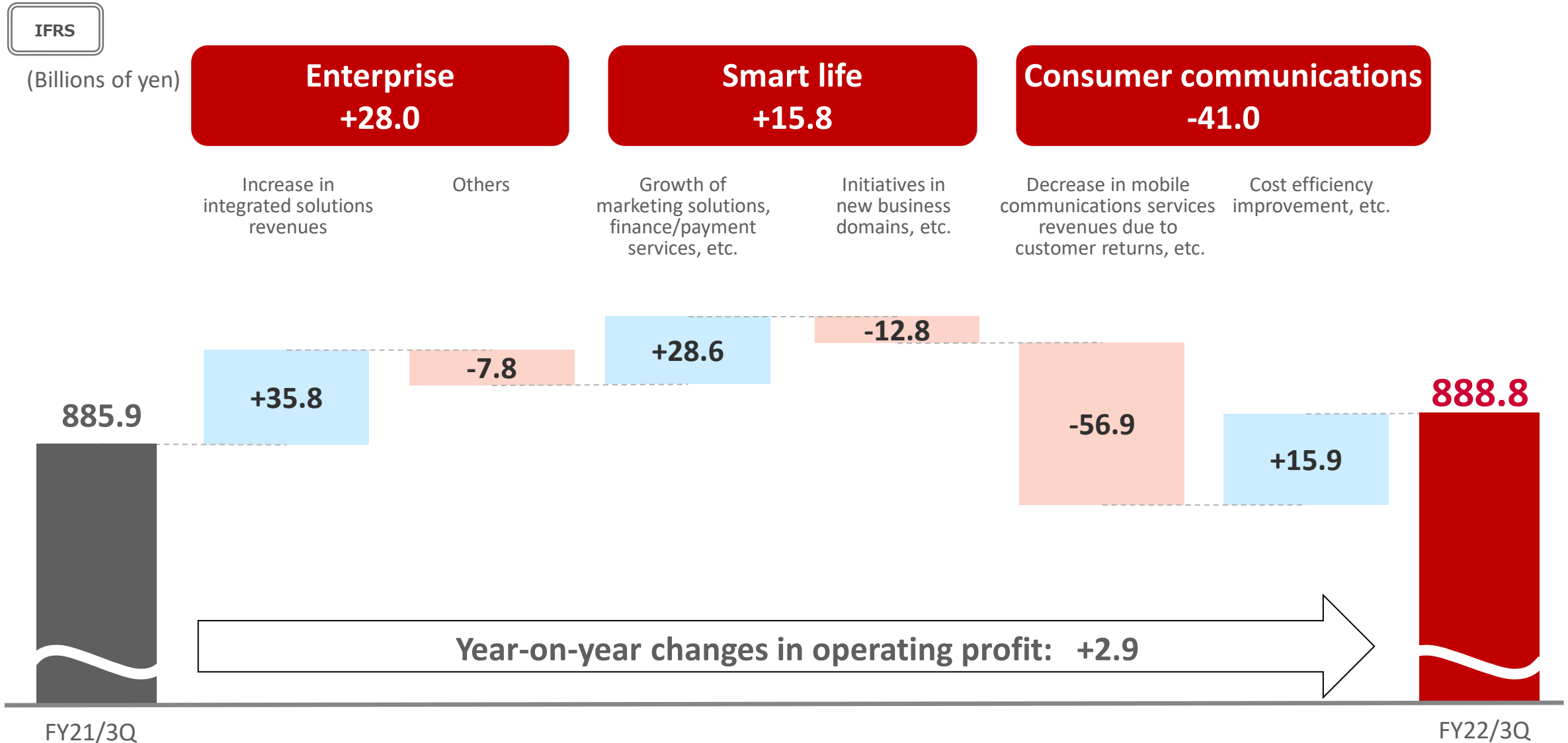
IFRS (Billions of yen)	FY2021/3Q (1)	FY2022/3Q (2)	Changes (2) – (1)	Changes
Operating revenues	4,360.7	4,424.4	+63.7	+1.5%
Operating profit	885.9	888.8	+2.9	+0.3%
Profit attributable to shareholders of NTT DOCOMO, INC.	621.7	643.5	+21.8	+3.5%
Capital expenditures	473.0	448.4	-24.6	-5.2%

* Financial figures herein are retrospectively adjusted to reflect the impact of the consolidation of NTT Communications Group and NTT Comware Group by NTT DOCOMO on January 1st, 2022, from the beginning of FY2021 ended March 31, 2022. (The same also applies to the following pages)

Results by Segment

<div>IFRS</div> <div>(Billions of yen)</div>		FY2021/3Q (1)	FY2022/3Q (2)	Changes (2) – (1)
Enterprise	Operating revenues	1,246.5	1,295.8	+49.3
	Operating profit	194.5	222.5	+28.0
Smart life	Operating revenues	722.2	798.4	+76.2
	Operating profit	162.7	178.5	+15.8
Consumer communications	Operating revenues	2,561.8	2,518.1	-43.6
	Operating profit	528.7	487.7	-41.0

Key Factors behind Changes in Operating Profit

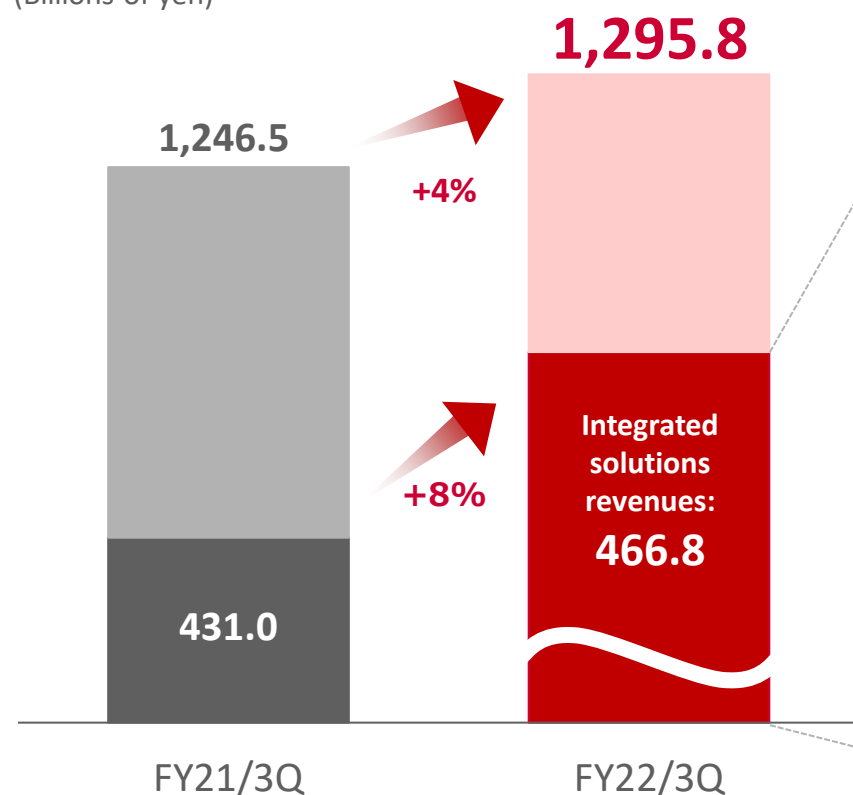


Enterprise Business

Stepped up IoT initiatives with the aim of expanding integrated solutions.

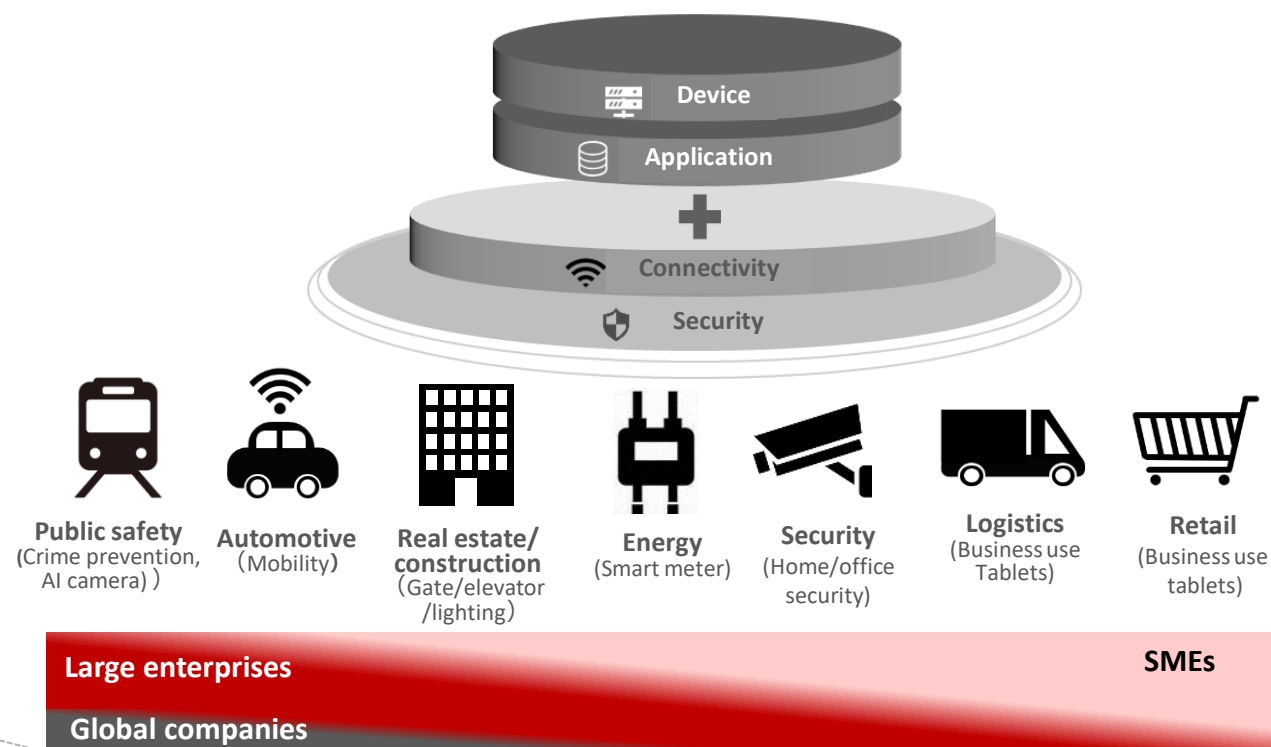
Enterprise business revenues

(Billions of yen)



IoT solutions

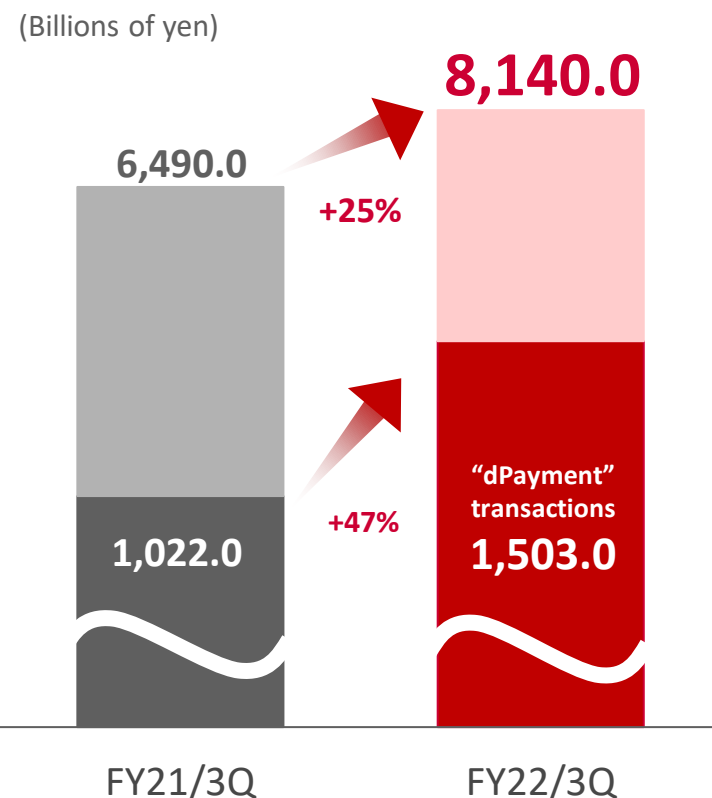
Synergies of integration further strengthened our solution offering capabilities. Promoting horizontal deployment in various industry sectors.



Smart Life Business

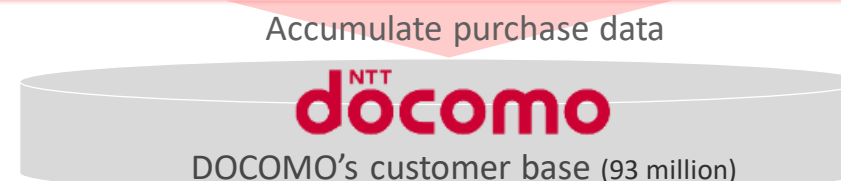
Finance business and marketing solutions continue to expand steadily.

Finance/payment transactions

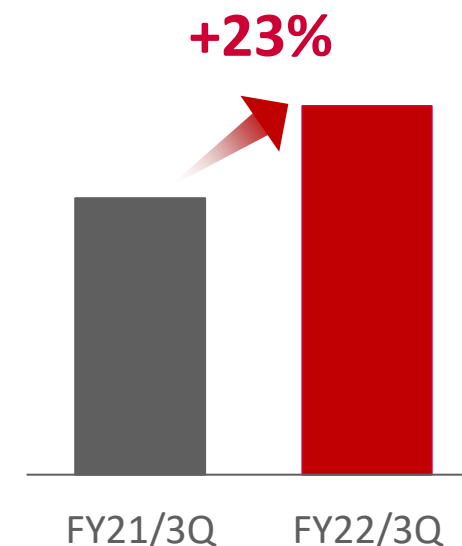


Marketing solutions

Accumulate data through joint initiatives with partners and offer data-driven solutions



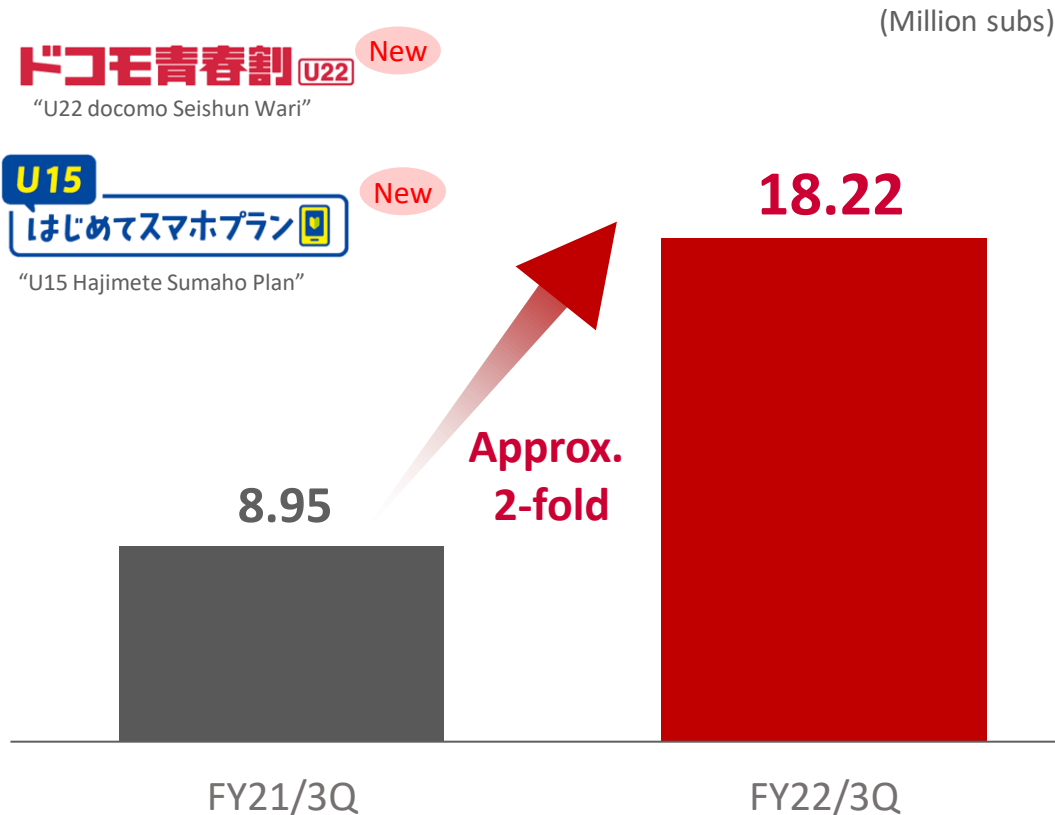
Marketing solution revenues



Consumer Communications Business

Enriched range of options of rate plans/after-sales support for customers.

Growth of 5G subscriptions



Promotion of device reuse/recycle

Immediate repair

Shortened repair time

Repair completed at earliest in

60 minutes

At docomo Shops^{*1}
(From Sept. 2022)



On-the-spot repair possible

No need to transfer data

At customer's preferred location^{*2}
(To start spring 2023^{*3})



the car picture is only for illustration purpose and actual one may differ

- *1: At limited stores only.
- *2: Excluding certain inaccessible locations
- *3: To start from certain areas in Tokyo/Okinawa

Sale of reused products

docomo Certified

Device collection



Trade-in program



回線契約がなくてもOK!

"Itsudemo Kaedoki" program

Changing worlds with you.

^{NTT}
docomo

Special Note Regarding Forward-Looking Statements

All forward-looking statements and projected figures concerning our future performance contained or referred to in this document are based on a series of assumptions, projections, estimates, judgments and beliefs of the management that have been made in light of the information currently available to it. Some of the projected numbers in this report were derived using certain assumptions that were indispensable for making such projections in addition to historical facts. These projections and estimates may be affected by our future business operations, the state of the economy in Japan and abroad, possible fluctuations in the securities markets or other changes in circumstances that could cause the actual results to differ materially from the forecasts contained or referred to herein.

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