
FY2022/1Q Financial Results



August 8, 2022

FY2022/1Q Results Highlights

IFRS

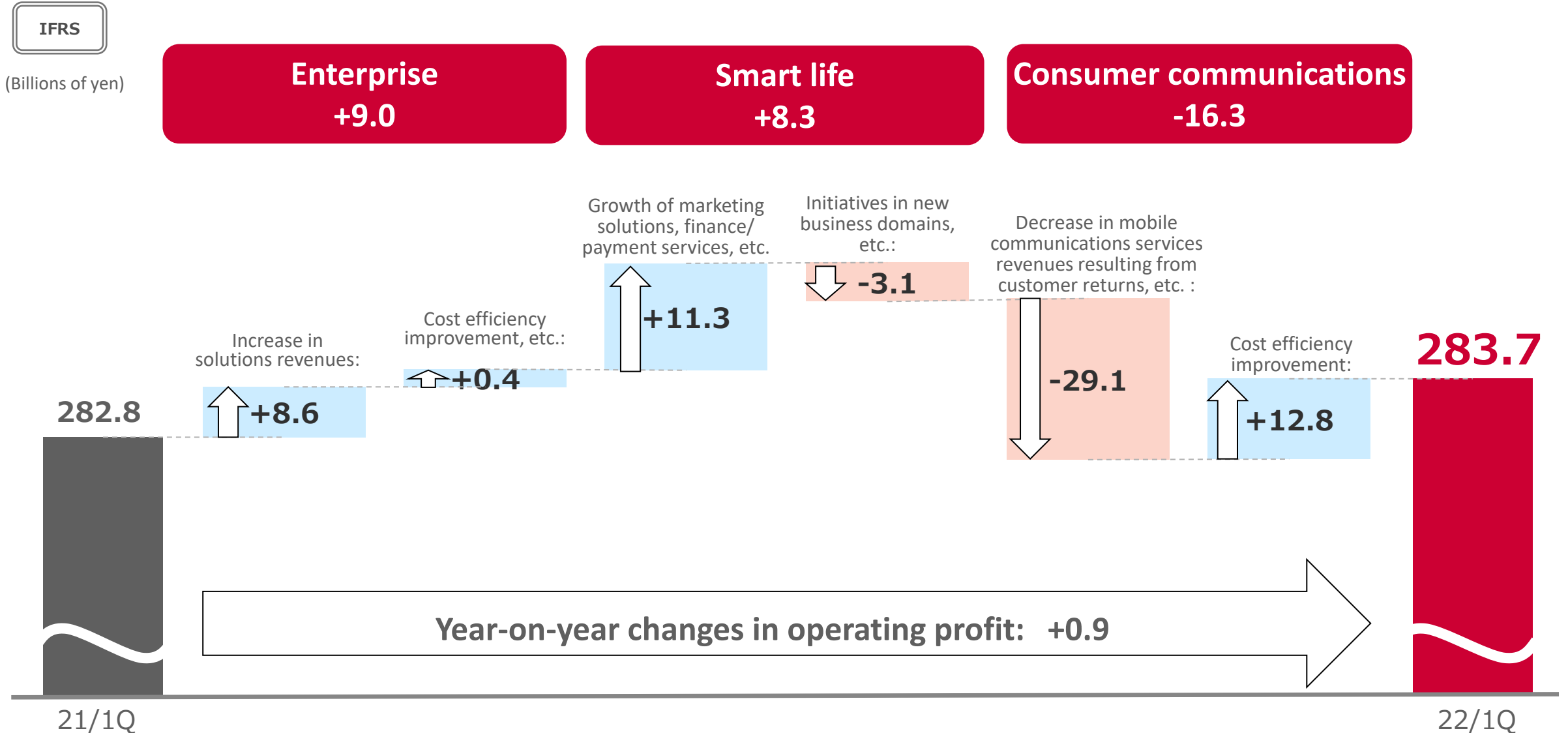
(Billions of yen)	FY2021/1Q (1) *	FY2022/1Q (2)	Changes (2) –(1)	Changes
Operating revenues	1,435.5	1,421.8	-13.7	-1.0%
Operating profit	282.8	283.7	+0.9	+0.3%
Profit attributable to shareholders of NTT DOCOMO, INC.	198.3	205.1	+6.8	+3.4%
Capital expenditures	156.7	130.6	-26.1	-16.7%

* Financial figures herein are retrospectively adjusted to reflect the impact of the consolidation of NTT Communications Group and NTT Comware Group by NTT DOCOMO on January 1st, 2022, from the beginning of FY2021 ended March 31, 2022. (The same also applies to the following pages)

Results by Segment

IFRS		FY2021/1Q (1)	FY2022/1Q (2)	Changes (2) – (1)
(Billions of yen)				
Enterprise	Operating revenues	408.4	417.7	+9.3
	Operating profit	60.9	69.8	+9.0
Smart life	Operating revenues	234.7	240.3	+5.6
	Operating profit	48.6	56.9	+8.3
Consumer communications	Operating revenues	849.6	825.2	-24.5
	Operating profit	173.3	157.0	-16.3

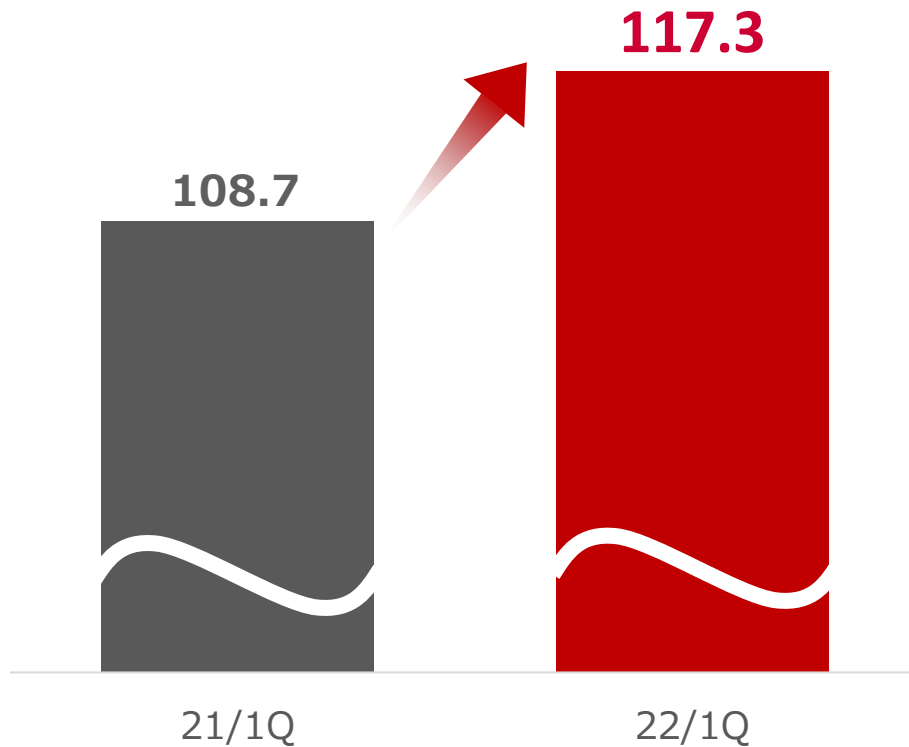
Key Factors behind Changes in Operating Profit



Solutions driving growth of operating revenues

Solutions revenues

(Billions of yen)



Contribution to DX of society/industries with B2B2X

Healthcare DX

Launched in May 2022 “SmartPRO®”, which enhances the evaluation accuracy of clinical trials performed by pharmaceutical companies and research institutes.



*PRO : Patient Reported Outcome, a subjective evaluation on progress or symptoms directly obtained from subject/patients in clinical trials

Tourism DX

Started a verification project for “Okinawa Compass” tourism recommendation navigation service operated by Okinawa Tourism DX Promotion Consortium.

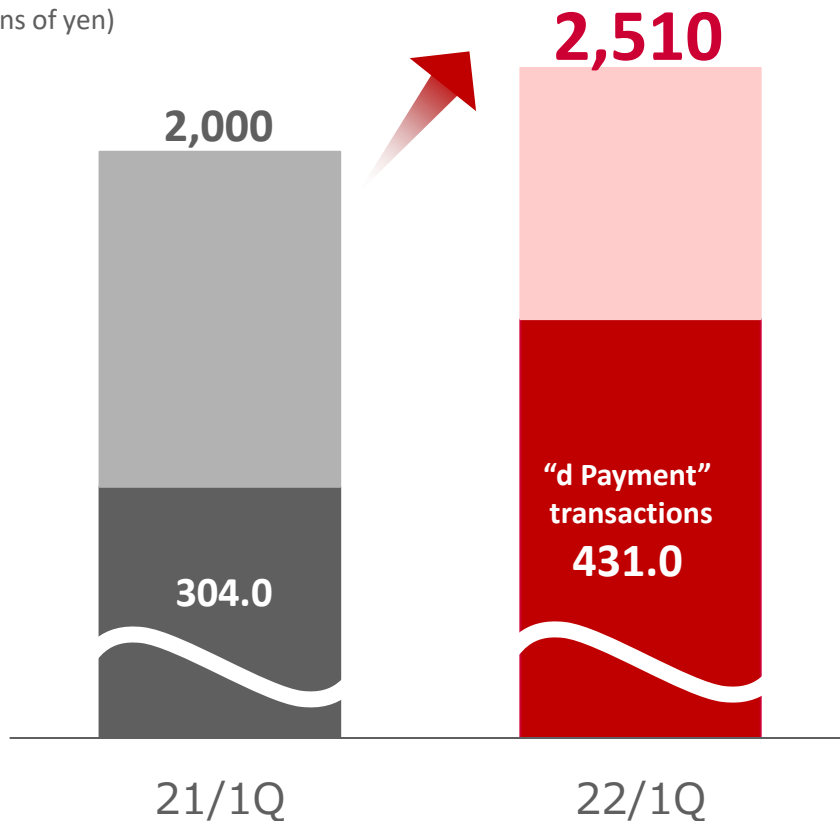
Enabled real-time communication between tourists and tourism operators, thereby contributing to vitalizing tourism industry (NTT Com’s “FUN COMPASS®” service was adopted as ICT platform).

Smart Life Business

Finance business and marketing solutions making favorable progress

Finance/Payment transactions handled

(Billions of yen)



Marketing solutions implemented

Started joint marketing with Kao to realize data-driven CRM

(from July 2022)

Kao × d払い



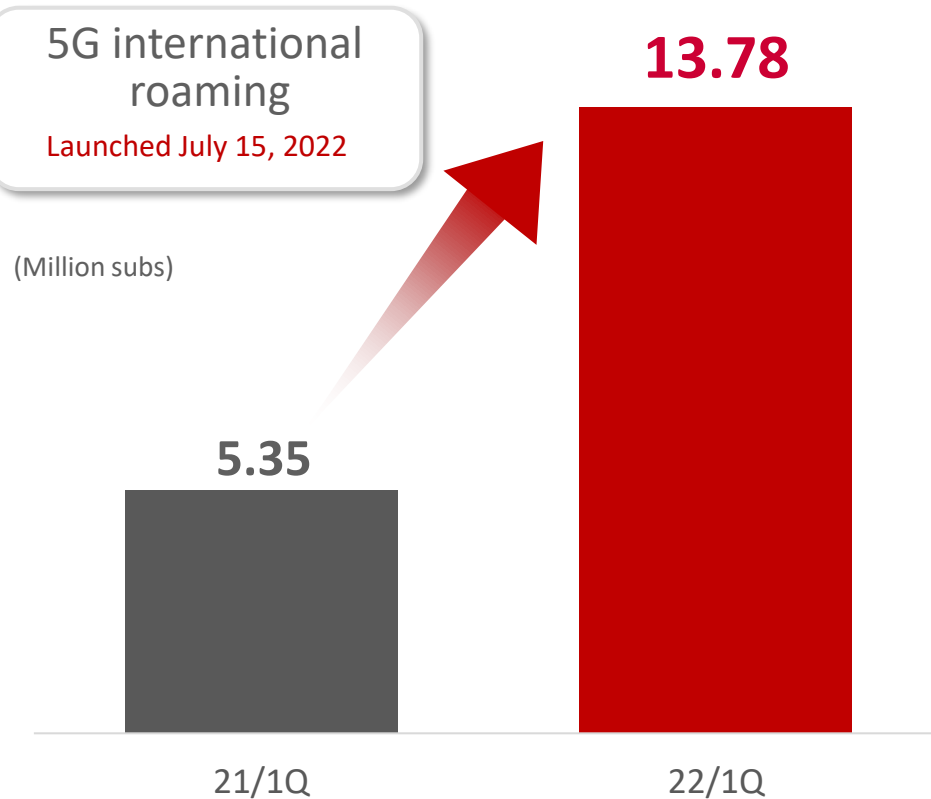
One of Japan's largest platforms participated by retail merchants



Consumer Communications Business

No. of 5G subscriptions continues to grow steadily.
New services planned for launch to drive evolution into hybrid channel.

5G subscriptions

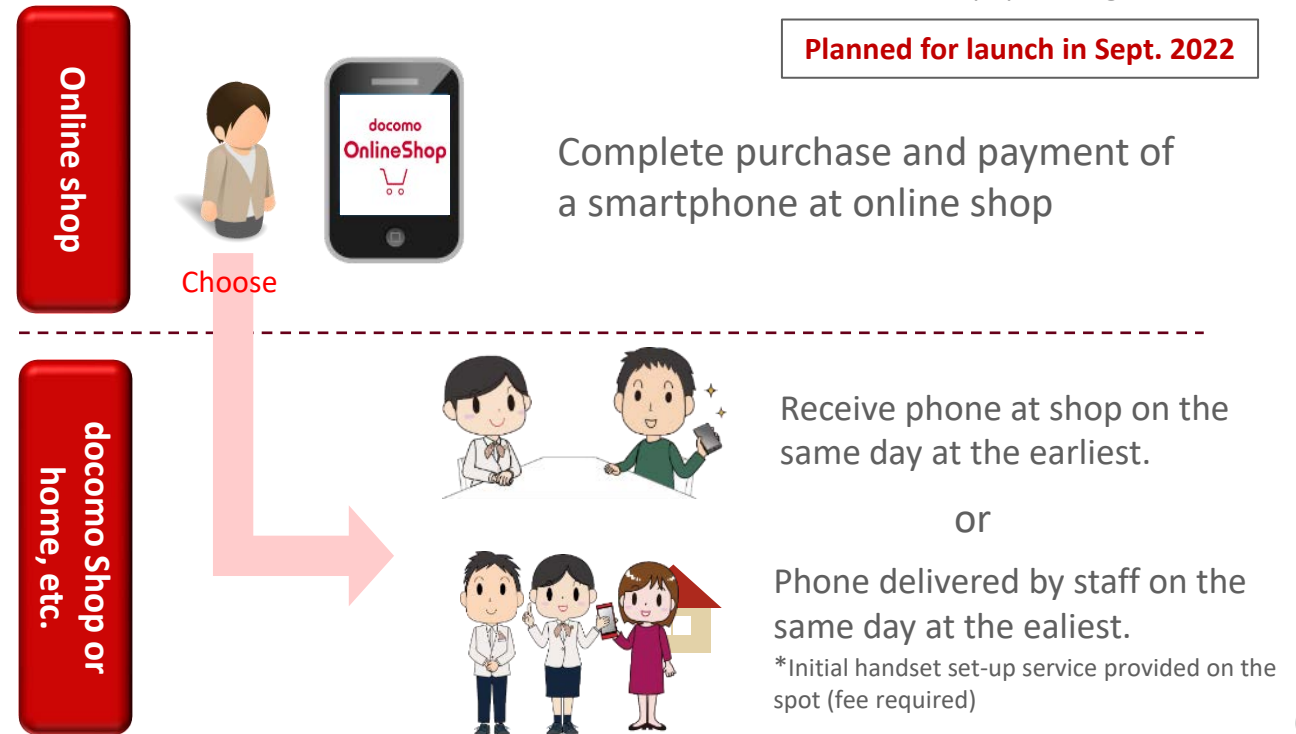


Enhanced convenience of online shop

A service that allows customers to receive product purchased online either at a docomo Shop* or their home on the same day at the earliest.

* Limited to docomo Shops providing the service

Planned for launch in Sept. 2022



FY2022/1Q Key Topics

▶ Enterprise business

- Commenced verification trial aimed at advancing sales promotions leveraging physical shop data and “d Point Club” member base at Hisaya-odori Park (Nagoya, Aichi Prefecture.) (April 2022)
- Started offering “IoT Connect Mobile® Type A,” which provides the option of selecting multiple domestic telecom carriers and contributes to enhancing global IoT. (May 2022)

▶ Smart life business

- Entered into capital/business alliance with ANOMALY, INC. with the aim of enriching dance content for XR business. (May 2022)
- DOCOMO and CyberAgent, Inc. established a new company, Prism Partner, Inc., for advertising business. (May 2022)

▶ Consumer communications business

- Started offering “ahamo Oomori” plan. (June 2022)
- Collaborated with major domestic and overseas vendors in 6G verification experiment. (June 2022)

▶ Others

- Launched “Caboneu Community website.” (April 2022)

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Special Note Regarding Forward-Looking Statements

All forward-looking statements and projected figures concerning our future performance contained or referred to in this document are based on a series of assumptions, projections, estimates, judgments and beliefs of the management that have been made in light of the information currently available to it. Some of the projected numbers in this report were derived using certain assumptions that were indispensable for making such projections in addition to historical facts. These projections and estimates may be affected by our future business operations, the state of the economy in Japan and abroad, possible fluctuations in the securities markets or other changes in circumstances that could cause the actual results to differ materially from the forecasts contained or referred to herein.

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