

### ◆ **Market response to MNP has been quiet: subscriber movement has been in line with our expectations**

- Churn rate for Nov. 2006 was approx. 1%, posting a slight increase
- No. of subscribers switching carriers using MNP is gradually declining

### ◆ **Near-term focal points:**

**high sales-volume months of Dec/Mar.**

- Release new handset models and allocate resources for PR, sales campaign, etc.