

Reconciliations of the Disclosed Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures

1. EBITDA and EBITDA margin

	Billions of yen		
	Year ending March 31, 2007 (Forecasts)	Year ended March 31, 2006	Year ended March 31, 2005
a. EBITDA	¥ 1,601.0	¥ 1,606.8	¥ 1,625.7
Depreciation and amortization	(753.0)	(737.1)	(735.4)
Losses on sale or disposal of property, plant and equipment	(38.0)	(36.0)	(45.7)
Impairment loss	-	(1.1)	(60.4)
Operating income	810.0	832.6	784.2
Other income (expense)	5.0	119.7	504.1
Income taxes	(327.0)	(341.4)	(527.7)
Equity in net losses of affiliates	-	(0.4)	(12.9)
Minority interests in earnings of consolidated subsidiaries	-	(0.1)	(0.1)
b. Net income	488.0	610.5	747.6
c. Total operating revenues	4,838.0	4,765.9	4,844.6
EBITDA margin (=a/c)	33.1%	33.7%	33.6%
Net income margin (=b/c)	10.1%	12.8%	15.4%

Note: EBITDA and EBITDA margin, as we use them, are different from EBITDA as defined in Item 10(e) of regulation S-K and may not be comparable to similarly titled measures used by other companies.

2. Adjusted free cash flows

	Billions of yen		
	Year ending March 31, 2007 (Forecasts)	Year ended March 31, 2006	Year ended March 31, 2005
Adjusted free cash flows	¥ 280.0	¥ 510.9	¥ 1,003.6
Irregular factors (1)	(220.0)	-	-
Changes of investments for cash management purposes (2)	-	149.0	(400.3)
Free cash flows	60.0	659.9	603.3
Net cash used in investing activities	(928.0)	(951.1)	(578.3)
Net cash provided by operating activities	988.0	1,610.9	1,181.6

Note: (1) Irregular factors represent the effects of uncollected revenues due to a bank holiday at the end of the fiscal year.

(2) Changes in investments for cash management purposes were derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months. Changes in investments for cash management purposes for the year ending March 31, 2007 is not forecasted due to difficulties in forecasting the effect.