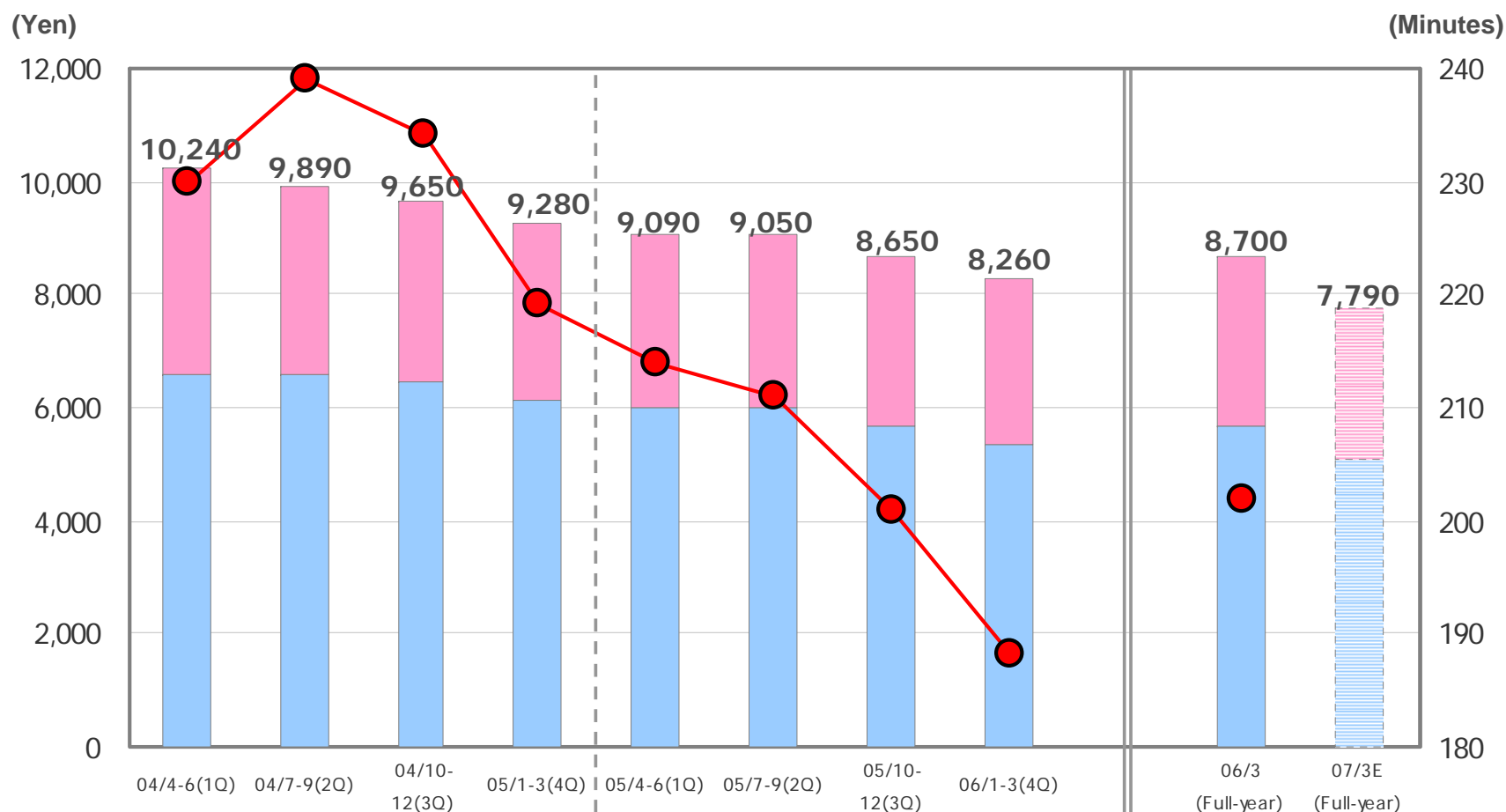


FOMA ARPU and MOU Trends



Packet ARPU (left axis)	3,660	3,280	3,190	3,170	3,100	3,080	2,990	2,930	3,020	2,700
(incl.) i-mode ARPU	3,590	3,230	3,150	3,130	3,070	3,050	2,960	2,910	2,980	2,660
Voice ARPU (left axis)	6,580	6,610	6,460	6,110	5,990	5,970	5,660	5,330	5,680	5,090
International service-related ARPU	-	-	-	-	60 (incl.)	70 (incl.)	70 (incl.)	70 (incl.)	70 (incl.)	80 (incl.)
MOU (right axis)	230	239	234	219	214	211	201	188	202	-

International service-related revenues, which had not been included in previous reports, have been included in the ARPU data calculations from this fiscal year ending Mar. 31, 2006, in view of their growing contribution to total revenues.

For an explanation of MOU and ARPU, see Page 36 in this document, "Definition and Calculation Methods of MOU and ARPU".