

Operating Income : 810 billion yen (down 23 billion YOY)

Operating Revenues : 4,838 billion yen (up 72 billion YOY)

- Cellular services revenues expected to increase by approx. 18 billion yen, due mainly to subscriber growth offsetting decline in ARPU resulting from rate reductions.
- Equipment sales revenues projected to increase by approx. 57 billion yen, due to growth in total no. of handsets sold, and increase in FOMA's percentage to total handset sales.

Operating Expenses : 4,028 billion yen (up 95 billion YOY)

- Equipment sales-related expenses projected to increase by approx. 58 billion yen, due to growth in no. of handsets sold, and increase in FOMA's percentage to total handset sales.
- Depreciation & amortization expected to increase by approx. 16 billion yen, due to FOMA coverage expansion, etc.

