### Medium-Term Operation Indicators

(Quantitative Targets Defined in the Medium-Term Management Strategy)

	FY2019 results	Targets		
"d POINT CLUB" members	75.09 million members	FY2021: 78 million members		
Enterprise partners*1	3,400 partners	FY2021: 5,000 partners		
Locations where payment/point service can be used	1.71 million places*2	FY2021: 2 million places		
Transactions handled by finance/ payment business	¥5.3 trillion	FY2021: ¥6 trillion		
Enterprise solution revenues	¥89.0 billion	FY2021: ¥120 billion		
Investment for 5G infrastructure buildout, etc.	¥52.0 billion	FY2019-FY2023 cumulative total: ¥1 trillion		
Wait time + attendance time	65 minutes	FY2019: Approx. half of FY2018 (more than 2 hours on average)		

\*1 Number of DOCOMO 5G Open Partner Program partners

\*2 Locations where payment/point service can be used are the total of places where "d POINTs," iD and d Payment (code and online payment) can be used. In the FY2019 result of the number of locations where payment/points can be used, only places where iD can be used are as of the end of February 2020

#### KPI Results in FY2019 to Realize the Goals of Our Sustainability Focuses

#### **Financial Targets**

We plan to achieve ¥5 trillion in operating revenues in FY2021, and ¥990 billion in operating profit in FY2023, equivalent to the level of FY2017. Our shareholder return policy in the medium-term management strategy is to accelerate shareholder returns through "continuous dividend increases" and "our expeditious share purchase."

# Management Targets (Operating Revenues and Operating Profit) in the Medium-Term Management Strategy

	FY2018 (at the time of announcement)	FY2019	Final target
Operating revenues	¥4,840.8 billion	¥4651.3 billion	FY2021: ¥5 trillion
Operating profit	¥1,013.6 billion	¥854.7 billion	FY2023: ¥990.0 billion

	Sustainability Focuses	Mid-Term Goals	KPI toward FY2020		Key Achievements of FY2019	Evaluations
(	① Contribute to society and environment through ICT       Provide ICT services that contribute to solving social issues		A: Cases in which ICT services contribute to solving social issues	Monitor cases	Collected and submitted reports on cases of social solutions directly linked to the "Innovative domains" of the CSR Policy	*
	② Information security measures	Protect customer information assets by addressing increasingly sophisticated and serious security risks	A: Number of information security incidents	0 cases	0 cases	
(			B: Conduct information security training	At least once a year for all employees	Conducted for all employees	***
_			C: Information security management carried out by subcontractors	Monitor the situation	Prescribed a manual on information security for outsourcing and thoroughly implemented management	

\* Outside the scope of evaluation since the situation is still being monitored

★★★ : Goal attained/Producing results. ★★ : Working toward goal/Some results achieved. ★ : Working toward goals/No results achieved yet.

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# Financial and Non-Financial Data

Sustainability Focuses	Mid-Term Goals	KPI toward FY2020		Key Achievements of FY2019	Evaluations	
		A: Organize more stakeholder dialogues	More than in the previous year	Number of meetings with shareholders and investors through executive management: 31 times (42 times in FY2018) * Decreased due to the COVID-19 outbreak		
③ Strengthen corporate governance	Establish a corporate culture that society trusts	B: Appoint two or more independent Outside Directors	Ratio of independent Outside Directors: one third or more*1	Results one third (Five)	**	
		C: Percentage of participation in compliance training	Monitor the situation	93.0%		
		D: Number of compliance violations	Monitor the situation	Number of compliance violations: 103 Number of consultations on compliance: 47		
		A: Stable service provision rate	100%	100%	***	
④ Ensure stability and reliability of		B: Number of major accidents	0	0		
telecommunications		C: Percentage of population covered by LTE than in the previous year	Higher than in the previous year	99.9% (99.8% in FY2018)		
services		D: Large-zone base stations coverage of prefectural capital cities	100%	100%	-	
(5) Enhance customer satisfaction and protect children	Enhance customer satisfaction and protect children from problems related to smartphone and mobile phone use	A: Customer satisfaction and quality of customer service surveys	Monitor the results*2	Number of "customer's voice" comments collected: Approximately 4.7 million Number of service improvements made based on "employee feedback": Approximately 219	***	
protect children		B: Number of Smartphone and Mobile Phone Safety Classes attendees	1.3 million attendees	Approximately 1.37 million attendees	-	
		A: Level of employee satisfaction*3	Target 7.7 points	Motivation 7.2 points		
	Promote employee safety and	B: Total annual hours worked	1,800 hours	1,812.2 hours	_ ★★	
6 Promote safety, health and welfare	wellness to maintain vigorous	C: Number of serious industrial accidents during construction work	0 cases	4 cases (serious injury 4 cases)		
	business operations	D: Implementation rate of specific health guidance	60% ⇒ 37%*4	43.6%		
		E: Implementation rate of stress checks	95%	97.5%		

\*1 Change KPI (FY2020) in FY2020

\*2 Collect and analyze "customer's voice" and use the information to develop and enhance products and services, and improve the quality of response.

\*3 Survey all employees on such areas as awareness (motivation) and work environment (pleasantness).

\*4 Change KPI (FY2020) in FY2019 in line with a change to target values issued by the Ministry of Health, Labour and Welfare

★★★ : Goal attained/Producing results. ★★ : Working toward goal/Some results achieved. ★ : Working toward goals/No results achieved yet.

# Financial and Non-Financial Data

Sustainability Focuses	Mid-Term Goals	KPI toward FY2020		Key Achievements of FY2019	Evaluations
		A: Ratio of female managers	7.5%	6.9%	
⑦ Respect human	Respect the human rights of all	B: Ratio of persons with disabilities	2.2%	2.48%	
rights and diversity	stakeholders across all aspects of business activities	C: Number of confirmed human rights violations	Monitor cases	22 cases	**
		D: Percentage of participation in human rights training	Monitor cases	93.0%	
		A: Amount of contribution to the reduction of CO2 emissions	40 million tons*	40.1 million tons	
(8) Address climate change and	Steadily implement Green Action Plan 2030 and pursue the most advanced environmental management	B: Electrical efficiency of telecommunications services	Sevenfold increase (compared with FY2013)	9.6 times (compared with FY2013)	
effectively use resources		C: Final disposal ratio of waste	Under 1.4%	2.1%	**
		D: Used mobile phone collection	16 million units (cumulative total for FY2017–FY2020)	14.44 million units (cumulative total for FY2017–FY2019)	
<ol> <li>(1)~(8)</li> <li>Items common to all the</li> </ol>	Develop DOCOMO's image as a	A: CSR-related corporate rankings in Japan	Maintain high position	<ul> <li>Received 5-star rating in the NIKKEI Smart Work Survey</li> <li>No. 2 overall in Toyo Keizai CSR Company Ranking</li> </ul>	
Sustainability Focuses (for customers and	company that actively engages in CSR activities	B: Community investment	1% of profit	0.91% (Approximately ¥7.80 billion)	**
local communities)		C: Number of employees participating in volunteer activities	More than in the previous year	Number of participants: 25,374 (FY2018 31,493)	
①~⑧ Items common to all the Sustainability Focuses (for shareholders and investors)	Earn high marks from investors and other stakeholders in Japan and abroad by meeting the growing needs of ESG investment	A: Major ESG investment indexes	Selection to indexes	<ul> <li>DJSI World</li> <li>FTSE4Good Index</li> <li>MSCI ESG Leaders Indexes</li> <li>FTSE Blossom Japan Index</li> <li>MSCI Japan ESG Select Leaders Index</li> <li>MSCI Japan Empowering Women Index</li> <li>S&amp;P/JPX Carbon Efficient Index</li> </ul>	***

\* Change KPI (FY2020) in FY2020

★★★ : Goal attained/Producing results. ★★ : Working toward goal/Some results achieved. ★ : Working toward goals/No results achieved yet.

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Financial and Non-Financial Data

\* With the goal of improving the international comparability of financial information in the capital markets, among other reasons, we have adopted International Financial Reporting Standards (IFRS) in place of U.S. Generally Accepted Accounting Principles (U.S. GAAP) beginning with the fiscal year ended March 31, 2019 (FY2018). The results for FY2017 are also presented based on IFRS.

NTT DOCOMO, INC. and Consolidated subsidiaries (FY)

Financial Data						(Billions of yen)
	U.S. GAAP				IFRS	
U.S. GAAP/IFRS	2015	2016	2017	2017	2018	2019
Operating results:						
Operating revenues	4,527.1	4,584.6	4,769.4	4,762.3	4,840.8	4,651.3
Telecommunications services	2,815.5	2,985.1	3,137.9	3,092.7	3,130.7	3,094.3
Equipment sales	860.5	719.2	755.1	789.8	844.4	608.2
Other operating revenues	851.1	880.3	876.4	879.7	865.8	948.8
Operating expenses	3,744.1	3,639.8	3,796.1	3,775.3	3,827.2	3,796.6
Operating profit	783.0	944.7	973.3	987.0	1,013.6	854.7
Income before income taxes and equity in net income (losses) of affiliates/Profit before taxes	778.0	949.6	1,096.6	1,141.7	1,002.6	868.0
Net income/Profit	561.2	650.6	746.6	792.5	664.9	594.8
Per share information (Yen)*1:						
Earnings per share attributable to NTT DOCOMO, INC./Earnings per share attributable to shareholders of NTT DOCOMO, INC.	141.30	175.12	201.73	214.27	187.79	179.92
NTT DOCOMO, INC. shareholders' equity per share/Equity attributable to shareholders of NTT DOCOMO, INC. per share	1,409.94	1,492.91	1,580.88	1,576.63	1,610.64	1,626.05
Cash dividends per share*2	70	80	100	100	110	120
Financial position:						
Total assets	7,214.1	7,453.1	7,748.3	7,654.9	7,340.5	7,535.9
Total NTT DOCOMO, INC. shareholders' equity/Total equity attributable to shareholders of NTT DOCOMO, INC.	5,302.2	5,530.6	5,680.4	5,665.1	5,371.9	5,249.9
NTT DOCOMO, INC. shareholders' equity ratio/Ratio of equity attributable to shareholders of NTT DOCOMO, INC. to total assets	73.5%	74.2%	73.3%	74.0%	73.2%	69.7%

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## Financial and Non-Financial Data

NTT DOCOMO, INC. and Consolidated subsidiaries (FY)  $% \left( {{\rm FY}} \right)$ 

Financial Data						(Billions of yen)
		U.S. GAAP			IFRS	
	2015	2016	2017	2017	2018	2019
Cash flows from operating activities	1,209.1	1,312.4	1,511.5	1,498.6	1,216.0	1,317.8
Cash flows from investing activities	(375.3)	(943.1)	(718.4)	(705.5)	) (296.5)	(354.8)
Adjusted free cash flows excluding changes in investments for cash management purposes	598.7	664.5	862.5	862.8	619.4	893.3
Capital expenditures	595.2	597.1	576.4	577.0	593.7	572.8
Research and development costs	83.3	83.1	91.8	89.6	91.0	92.8
Depreciation and amortization	625.9	452.3	485.5	486.6	470.9	580.8
Total interest-bearing liabilities	222.2	221.9	161.6	161.2	50.0	50.0
Total number of issued shares (as of March 31, 2020)	3,958,543,000 shares	3,899,563,000 shares	3,782,299,000 shares	3,782,299,000 shares	3,335,231,094 shares	3,335,231,094 shares
Indicators:						
Operating income margin/Operating profit margin	17.3%	20.6%	20.4%	20.7%	20.9%	18.4%
EBITDA*3	14,632	14,634	15,099	15,251	15,590	14,738
ROE*4	10.3%	12.0%	13.3%	14.2%	12.0%	11.1%
Payout ratio	49.5%	45.7%	49.6%	46.7%	58.6%	66.7%
Shares:						
PER	18.1 times	14.8 times	13.5 times	12.7 times	13.1 times	18.8 times

## Financial and Non-Financial Data

NTT DOCOMO, INC. and Consolidated subsidiaries  $(\ensuremath{\mathsf{FY}})$ 

Non-Financial data

	2015	2016	2017	2018	2019
Number of subscriptions to mobile telecommunications services (thousands of subscriptions)	70,964	74,880	76,370	78,453	80,326
Churn rate (%)*5	0.62	0.59	0.65	0.57	0.54
APPU (yen/month, users)	4,170	4,430	4,710	4,800	4,740
MOU (minutes)	133	137	136	134	133
"d POINT CLUB" members (million)	57.94	61.35	65.60	70.15	75.09
"d POINTs" used amount (billion points)			124.9	162.7	199.8
Executives and employees:					
Number of Directors (of which, independent Outside Directors)*6 (persons)	15 (2)	15 (2)	14 (2)	14 (2)	15 (5)
Number of consolidated employees (of which, NTT DOCOMO, INC.)*7 (persons)	26,129 (7,616)	26,734 (7,609)	27,464 (7,767)	26,564 (7,884)	27,558 (8,100)
Ratio of female officers and managers (NTT DOCOMO, INC.)*7 (%)	3.6	4.4	5.3	5.9	6.9
Environment:					
Greenhouse gas emissions (t-CO2)	1,598,434	1,593,638	1,585,502	1,552,568	1,468,037
Electricity usage (thousand kWh)	2,887,216	2,970,041	3,037,221	3,084,765	3,100,171
Amount of waste (tons)	29,066	35,496	39,441	30,006	32,919

#### Notes

- 1. In the calculation of per share information, the number of treasury stocks is not included in the number of issued shares during or at the end of the year.
- 2. Cash dividends per share are presented in the fiscal year to which each record date for the dividends belongs.
- 3. EBITDA (IFRS) = Operating profit + Depreciation and amortization + Loss on sale or disposal of property, plant and equipment + Impairment loss (property, plant and equipment; intangible assets; goodwill).

EBITDA (U.S. GAAP) = Operating income + Depreciation and amortization + Loss on sale or disposal of property, plant and equipment + Impairment loss (property, plant and equipment; depreciable intangible assets; goodwill; unamortizable intangible assets)

In previous consolidated statements of income, impairment loss associated with goodwill and unamortized

intangible assets was included under the item "Selling, general and administrative," but as of FY2016, it is recorded as "Impairment loss." Thus, in the above statements, "Impairment loss" for FY2015 has been reclassified in accordance with the presentation method for FY2016.

- ROE = Profit attributable to shareholders of NTT DOCOMO, INC. / Total equity attributable to shareholders of NTT DCOMO, INC. (average for the period)
- 5. "Churn rate" is calculated excluding the subscriptions and cancellations of subscriptions of MVNOs.
- 6. The data on the numbers of Directors are as of July 1 of the following fiscal year.
- 7. Includes employees on loan from other companies; does not include employees of NTT DOCOMO, INC. temporarily transferred to other companies.

# Subsidiaries (As of March 31, 2020)

## 96 companies \* The company names followed by ( ) are overseas locations.

Company name	Voting rights ownership	Business activities
DOCOMO CS, Inc.	100.00%	Network construction; marketing support
DOCOMO Support, Inc.	100.00%	Marketing support
DOCOMO Systems, Inc.	100.00%	System development
DOCOMO Technology, Inc.	100.00%	Research and development
DOCOMO CS Hokkaido, Inc.	100.00%	Network construction; marketing support
DOCOMO CS Tohoku, Inc.	100.00%	Network construction; marketing support
DOCOMO CS Tokai, Inc.	100.00%	Network construction; marketing support
DOCOMO CS Hokuriku, Inc.	100.00%	Network construction; marketing support
DOCOMO CS Kansai, Inc.	100.00%	Network construction; marketing support
DOCOMO CS Chugoku, Inc.	100.00%	Network construction; marketing support
DOCOMO CS Shikoku, Inc.	100.00%	Network construction; marketing support
DOCOMO CS Kyushu, Inc.	100.00%	Network construction; marketing support
I-Cast, Inc.	100.00%	Broadcasting business
NTT Plala Inc.	100.00%	Video distribution business
OAK LAWN MARKETING, INC.	55.75%	TV mail-order business
Tower Records Japan Inc.	50.61%	Sales of music, video software and music-related merchandise
D2C Inc.	51.00%	Production and operation of advertising through mobile contents websites
DOCOMO ANIME STORE, INC.	60.00%	Production of anime video distribution service
DOCOMO InsightMarketing, INC.	51.00%	Mobile research and marketing support
DOCOMO Datacom, Inc.	66.24%	System development
docomo Healthcare, Inc.	100.00%	Provision of platform for managing, using and sharing health-related data
MAGASeek Corporation	75.00%	Fashion e-commerce business
DCM Reinsurance Company, Inc. (Honolulu, U.S.)	100.00%	Reinsurance business
DOCOMO Digital Limited (London, U.K.)	100.00%	Management of overseas platforms related to mobile content distribution and billing
DOCOMO Innovations, Inc. (Palo Alto, U.S.)	100.00%	Investment in and information gathering on overseas start-ups that develop promising technology
DOCOMO PACIFIC, INC. (Guam, U.S.)	100.00%	Overseas mobile telecommunications, fixed-line, cable TV and Internet business
Other 70 subsidiaries		

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# Affiliates (As of March 31, 2020)

## $27\ companies$ \* The company names followed by ( ) are overseas locations.

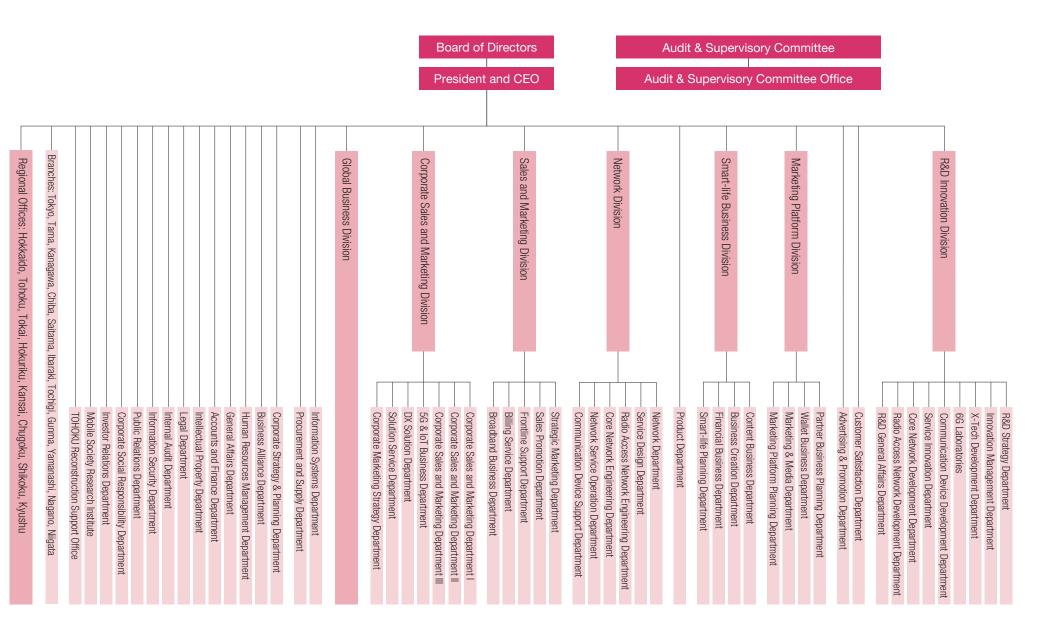
Company name	Voting rights ownership	Business activities
Avex Broadcasting & Communications Inc.	30.00%	Mobile video distribution business
NTT Broadband Platform, Inc.	22.00%	Wi-Fi network business
NTT Resonant Incorporated	33.33%	Communications business; portal business
ZENRIN DataCom CO., LTD.	18.09%	Map and net navigation businesses for mobile phones
NIPPON TELECOMMUNICATIONS NETWORK, INC.	40.02%	Network services business
FeliCa Networks, Inc.	34.00%	Development and licensing of Mobile FeliCa IC chip
RecoChoku Co., Ltd.	34.17%	Music distribution business
PLDT Inc. (Manila, Philippines)	8.56%	Fixed and mobile telecommunications business in the Philippines
Other 19 affiliates		

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# Organizational Structure (As of July 1, 2020)



highly acclaimed.

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# Corporate Information (As of March 31, 2020)

Company Name NTT DOCOMO, INC. Address Head Office: Sanno Park Tower 11-1, Nagata-cho 2-chome, Chiyoda-ku, Tokyo 100-6150, Japan Tel: +81-3-5156-1111 Date of sales start Julv 1, 1992 Capital ¥949,679,500,000 **Fiscal Year-End** March 31 Number of Employees 27,558 (Consolidated)

- Corporate Website https://www.nttdocomo.co.jp/english/
- IR Information https://www.nttdocomo.co.jp/english/corporate/ir/

Independent Public Accounting Firm

**KPMG AZSA LLC** (the Japan member firm of KPMG International)

# External Evaluations (As of September 28, 2020)

DOCOMO's CSR and ESG initiatives have earned high marks from research organizations in Japan and overseas.

#### [Domestic] DOCOMO ranked second in the Toyo Keizai "CSR Corporate Ranking 2020" The "CSR Corporate Ranking" published by Toyo Keizai, Inc. identifies reliable companies in terms of adequacy of CSR initiatives and financial performance. DOCOMO ranked second in recognition of the way we utilize our human resources and care for the environment in addition to our corporate governance/social contribution and financial performance. DOCOMO received a 5-star rating in the third NIKKEI "Smart Work" Survey DOCOMO was certified with a 5-star rating, the highest rating, in the "third NIKKEI Smart Work Survey," which selects leading companies actively promoting productivity revolutions through NIKKFI workstyle reforms for the third consecutive year. The NIKKEI "Smart Work" Survey has been conducted since 2017 by Nikkei Inc., which comprehensively evaluates the four areas of utilization of human resources, innovations, market development and management foundation in a 5-star rating system. DOCOMO's innovations and market development were particularly



Winning The Nikkei Smart Work Grand Prize 2020 (Use of Technology Division) In the "Nikkei Smart Work Grand Prize 2020," which gives awards to leading companies that increase productivity by reforming workstyles and expanding sustainably, DOCOMO received the award for the use of the technology division, in particular the utilization of AI to increase operational efficiency and reduce work hours.



2020

DOCOMO selected as a constituent for the SOMPO Sustainability Index

DOCOMO was selected as a constituent for the "SOMPO Sustainability Index," an index which Sompo Asset Management Co., Ltd. sets independently. This index consists of about 300 brands excelling in ESG (Environment, Society, Governance) and is utilized by Sompo Asset Management in its "SOMPO Sustainable Investment Fund."

Received highest evaluation rank of Level 3 "Eruboshi" certification In accordance with the Act on Promotion of Women's Participation and Advancement in the Workplace, DOCOMO was certified in February 2019 as an "Eruboshi" company with the highest evaluation rank of Three Stars. The fact that DOCOMO satisfies all five certified items of employment, continuation of employment, ways of working (such as working hours), ratio of managers and a variety of career courses led to its certification.



Sompo Sustainability Index

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## **External Evaluations**

#### [Global]

Having been acclaimed highly for its reliability of networks, operational eco-efficiency and human resource development, DOCOMO has been selected for the third consecutive year as a constituent for the "DJSI World" of "Dow Jones Sustainability Indices (DJSI)," the world's leading ESG investment index.

DOCOMO received Bronze Class distinction in RobecoSAM "Sustainability Award 2020," which presents awards to companies by industry sector for their excellence in sustainable initiatives from the three aspects of economy, environment and society.

DOCOMO is a constituent of the "MSCI ESG Leaders Indexes," globally recognized indexes created by U.S.-based MSCI.\*

DOCOMO is a constituent of the "MSCI Japan ESG Select Leaders Index" of companies selected by U.S.-based MSCI for excellence in ESG performance from each industry.\*

DOCOMO is included in the "MSCI Japan Empowering Women Index" selected by U.S.-based MSCI, representing Japanese companies that are leading their respective industries in seeking participation and promotion of women as well as diversity, and promoting gender diversity in the workforce.\*

\* The Inclusion of NTT DOCOMO, INC. in any MSCI Index, and the use of MSCI Logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement or promotion of NTT DOCOMO, INC. by MSCI or any of its affiliates. The MSCI Indexes are the exclusive property of MSCI. MSCI and the MSCI Index names and Logos are trademarks or service marks of MSCI or its affiliates.

DOCOMO is selected as a designated company for the "FTSE4Good Index Series," a share index of socially responsible investments created by U.K.-based FTSE Russell. Having excellent response for ESG, DOCOMO is also selected for the "FTSE Blossom Japan Index" among Japanese corporations.

# In collaboration with





**2020** CONSTITUENT MSCI JAPAN ESG SELECT LEADERS INDEX

## **2020** CONSTITUENT MSCI JAPAN EMPOWERING WOMEN INDEX (WIN)

FTSE4Good FTSE Blossom Japan DOCOMO is rated as "Prime" in the "ESG Corporate Rating" by ISS ESG (Responsible Investment Department of Institutional Shareholder Services).



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DOCOMO is a constituent of the "STOXX Global ESG Leaders Index" created by STOXX, a Swiss-based subsidiary of the German stock exchange operator Deutsche Borse AG and one of the world's leading developers and providers of indexes.

DOCOMO has been selected for the "S&P/JPX Carbon Efficient Index," an index which S&P DOW Jones Indices Co., Ltd. constitutes, based on carbon emission data provided by Trucost Co., Ltd., which carries out environmental assessment.

DOCOMO received a score of "B" in climate change in CDP 2019 Climate Change from CDP (headquarters: London, U.K.), which is a nonprofit organization carrying out environmental assessment of major companies and cities worldwide.

DOCOMO was selected as a constituent for the "Bloomberg Gender-Equality Index," which evaluates excellent companies based on their efforts to build working environments of gender equality for their employees, encompassing areas such as information disclosure, policies and achievements.

DOCOMO is a constituent of the "ETHIBEL PIONEER" and "ETHIBEL EXCELLENCE" indices for socially responsible investment created by the Belgium-based SRI advisory agency forum ETHIBEL.











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# Stock Information (As of March 31, 2020)

## Stock Listings

Tokyo Stock Exchange, First Section listed October 1998 (Securities code: 9437) \* DOCOMO delisting from the NYSE was completed on April 13, 2018.

### Transfer Agent

**Principal Shareholders** 

Mitsubishi UFJ Trust and Banking Corporation, Corporate Agency Department 4-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8212, Japan Inquiries about stock procedures: +81-120-232-711

## Depositary for American Depositary Receipts ("ADRs") The Bank of New York Mellon 240 Greenwich Street

Number of Shares

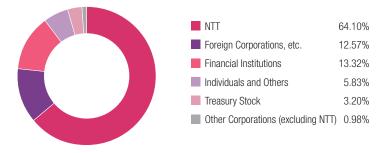
New York, NY 10286, U.S.A.

Total Number of Authorized Shares:17,460,000,000Total Number of Issued Shares:3,335,231,094

# Number of Shareholders 269,181

Shareholders	Number of Shares Held (Shares)	Percentage of Total Issued Shares (Excluding Treasury Stock) (%)
NIPPON TELEGRAPH AND TELEPHONE CORPORATION	2,137,733,200	66.21
THE MASTER TRUST BANK OF JAPAN, LTD. (TRUST ACCOUNT)	102,642,300	3.18
JAPAN TRUSTEE SERVICES BANK, LTD. (TRUST ACCOUNT)	73,635,000	2.28
JAPAN TRUSTEE SERVICES BANK, LTD. (TRUST ACCOUNT 7)	35,719,300	1.11
JAPAN TRUSTEE SERVICES BANK, LTD. (TRUST ACCOUNT 5)	29,520,900	0.91
STATE STREET BANK WEST CLIENT - TREATY 505234 (Standing proxy: Mizuho Bank, Ltd., Settlement & Clearing Services Department)	27,645,552	0.86
STATE STREET BANK AND TRUST COMPANY 505103 (Standing proxy: Mizuho Bank, Ltd., Settlement & Clearing Services Department)	21,081,905	0.65
JAPAN TRUSTEE SERVICES BANK, LTD. (TRUST ACCOUNT 9)	20,481,200	0.63
JP MORGAN CHASE BANK 385151 (Standing proxy: Mizuho Bank, Ltd., Settlement & Clearing Services Department)	20,094,977	0.62
JAPAN TRUSTEE SERVICES BANK, LTD. (TRUST ACCOUNT 1)	15,143,200	0.47
Total	2,483,697,534	76.93

#### Distribution of Ownership among Shareholders



\* The figures are based on the list of shareholders as of March 31, 2020.

#### Stock Prices and TOPIX



\* Stock price takes into consideration the stock splits conducted in FY2013. \* Stock price and TOPIX Index are the closing price on the last trading day of each month.