## Ten-Year Summary of Selected Financial Data

NTT DOCOMO, INC. and Subsidiaries
Fiscal years

|  | 2000 | 2001 | 2002 | 2003 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating results: |  |  |  |  |  |
| Operating revenues | $¥ 4,178,056$ | $¥ 4,659,254$ | $74,809,088$ | $¥ 5,048,065$ | $¥ 4,844,610$ |
| Wireless services | 3,620,271 | 4,153,459 | 4,350,861 | 4,487,912 | 4,296,537 |
| Equipment sales | 557,785 | 505,795 | 458,227 | 560,153 | 548,073 |
| Operating expenses | 3,399,436 | 3,658,367 | 3,752,369 | 3,945,147 | 4,060,444 |
| Operating income | 778,620 | 1,000,887 | 1,056,719 | 1,102,918 | 784,166 |
| Net income (loss) attributable to NTT DOCOMO, INC. | 401,755 | $(116,191)$ | 212,491 | 650,007 | 747,564 |
| Comprehensive income (loss) attributable to NTT DOCOMO, INC. | 413,446 | $(16,668)$ | 152,796 | 668,425 | 723,818 |
| Total assets | 6,016,505 | 6,067,225 | 6,058,007 | 6,262,266 | 6,136,521 |
| Total debt | 1,443,168 | 1,429,332 | 1,348,368 | 1,091,596 | 948,523 |
| Total shareholders' equity | 3,318,587 | 3,291,883 | 3,475,514 | 3,704,695 | 3,907,932 |
| Net cash provided by operating activities | 857,846 | 1,341,088 | 1,584,610 | 1,710,243 | 1,181,585 |
| Net cash used in investing activities | (2,744,215) | $(1,125,093)$ | $(871,430)$ | $(847,309)$ | $(578,329)$ |
| Adjusted free cash flows ${ }^{1,2}$ | 134,771 | 233,327 | 468,915 | 862,934 | 1,003,583 |
| Capital expenditures | 1,012,795 | 1,032,256 | 853,956 | 805,482 | 861,517 |
| Research and development expenses | 94,126 | 99,454 | 126,229 | 124,514 | 101,945 |
| Depreciation and amortization | 595,598 | 640,505 | 749,197 | 720,997 | 735,423 |
| Operating income margin | 18.6\% | 21.5\% | 22.0\% | 21.8\% | 16.2\% |
| EBITDA margin ${ }^{2}$ | 34.1\% | 36.1\% | 38.2\% | 36.8\% | 33.6\% |
| ROCE ${ }^{3}$ | 20.6\% | 21.1\% | 22.1\% | 22.9\% | 16.2\% |
| Per share data ${ }^{4}$ (Yen): |  |  |  |  |  |
| Earnings (loss) per share | $¥ \quad 8,350$ | $¥ \quad(2,315)$ | ¥ 4,254 | $¥ 13,099$ | $¥ 15,771$ |
| Shareholders' equity per share | 66,134 | 65,601 | 69,274 | 76,234 | 84,455 |
| Cash dividends declared per share ${ }^{5,6}$ | 200 | 300 | 500 | 1,500 | 2,000 |
| Shares: |  |  |  |  |  |
| Number of outstanding shares (common stock) ${ }^{6}$ | 48,113,150 | 50,180,000 | 49,952,907 | 49,622,595 | 47,401,154 |

[^0]|  |  |  |  | Millions of yen |
| :---: | :---: | :---: | :---: | :---: |
| 2005 | 2006 | 2007 | 2008 | 2009 |
| $¥ 4,765,872$ | $¥ 4,788,093$ | $¥ 4,711,827$ | $¥ 4,447,980$ | ¥ 4,284,404 |
| 4,295,856 | 4,314,140 | 4,165,234 | 3,841,082 | 3,776,909 |
| 470,016 | 473,953 | 546,593 | 606,898 | 507,495 |
| 3,933,233 | 4,014,569 | 3,903,515 | 3,617,021 | 3,450,159 |
| 832,639 | 773,524 | 808,312 | 830,959 | 834,245 |
| 610,481 | 457,278 | 491,202 | 471,873 | 494,781 |
| 579,653 | 448,214 | 478,738 | 405,774 | 523,091 |
| 6,365,257 | 6,116,215 | 6,210,834 | 6,488,220 | 6,756,775 |
| 792,405 | 602,965 | 478,464 | 639,233 | 610,347 |
| 4,052,017 | 4,161,303 | 4,276,496 | 4,341,585 | 4,635,877 |
| $\begin{aligned} & 1,610,941 \\ & (951,077) \end{aligned}$ | $\begin{gathered} 980,598 \\ (947,651) \end{gathered}$ | $\begin{array}{r} 1,560,140 \\ (758,849) \end{array}$ | $\begin{gathered} 1,173,677 \\ (1,030,983) \end{gathered}$ | $\begin{gathered} 1,182,818 \\ (1,163,926) \end{gathered}$ |
| 510,905 | 192,237 | 442,410 | 93,416 | 416,878 |
| 887,113 | 934,423 | 758,743 | 737,606 | 686,508 |
| 110,509 | 99,315 | 100,035 | 100,793 | 109,916 |
| 737,066 | 744,122 | 776,425 | 804,159 | 701,146 |
| 17.5\% | 16.2\% | 17.2\% | 18.7\% | 19.5\% |
| 33.7\% | 32.9\% | 34.8\% | 37.7\% | 36.6\% |
| 17.2\% | 16.1\% | 17.0\% | 17.1\% | 16.3\% |
| $¥ 13,491$ | ¥ 10,396 | ¥ 11,391 | $\nsupseteq \quad 11,172$ | ¥ 11,864 |
| 91,109 | 95,457 | 100,321 | 103,966 | 111,424 |
| 4,000 | 4,000 | 4,800 | 4,800 | 5,200 |
| 45,250,031 | 43,985,082 | 43,120,586 | 42,238,715 | 41,705,738 |

Operating Revenues


Operating Income


Capital Expenditures/Depreciation and Amortization


Dividends per Share/Dividend Payout Ratio



[^0]:    1 Adjusted free cash flows exclude the effects of uncollected revenues due to bank holidays at the end of the period and changes in investment derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months.
    For the reconciliations of these Non-GAAP financial measures, see page 115.
    3 ROCE (Return on capital employed) = Operating income / (Shareholders' equity + Total debt)
    ROCE ratios are calculated using the simple average of the balance sheet figures for the applicable year-end and those of the prior year-end.
    4 In the calculation of per share data, treasury stocks are not included in the number of outstanding shares during or at the end of the year.
    5 Cash dividends declared per share are presented in the fiscal year to which each record date for the dividends belongs.
    6 Dividend per share and number of outstanding shares of common stock in fiscal 2000 and fiscal 2001 have been recalculated based on the number of shares that resulted from a five-for-one stock split that took effect in May 2002

