# **Annual Report 2008**

Year Ended March 31, 2008



# **Strengthening Ties**



# **Strengthening Ties**

# Our New Direction

#### **DOCOMO'S NEW BRAND STATEMENT**

We want to open the door to the future, and connect you to people in exciting new ways.

By getting to know you as an individual, and understanding your aspirations.

Our goal is to deliver personalized services, designed to meet your communication needs...

And to serve and support you in all that you do, so you can discover the unlimited potential that makes your dreams come true.

The key that opens the door to the future is in your hand.

Unlimited potential, in your hand

Unless specifically stated otherwise, information in this annual report is as of July 2008. As used in this annual report, references to "DOCOMO", "the company", "we", "our", "our group" and "us" are to NTT DOCOMO, Inc. and its consolidated subsidiaries except as the context otherwise requires. Name of companies or products presented in this annual report are the trademarks or registered trademarks of their respective organizations.

#### **DEFINITION OF TERMS**

"Fiscal 2007" refers to our fiscal year ended March 31, 2008, and other fiscal years are referred to in a corresponding manner.

#### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Earnings Release contains forward-looking statements such as forecasts of results of operations, management strategies, objectives and plans, forecasts of operational data such as expected number of subscribers, and expected dividend payments. All forward-looking statements that are not historical facts are based on management's current plans, expectations, assumptions and estimates based on the information currently available. Some of the projected numbers in this report were derived using certain assumptions that are indispensable for making such projections in addition to historical facts. These forward-looking statements are subject to various known and unknown risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in or suggested by any forward-looking statement. Potential risks and uncertainties include, without limitation, the following:

- As competition in the market becomes more fierce due to changes in the business environment caused by Mobile Number Portability, new market entrants, competition from other cellular service providers or other technologies, and other factors, could limit our acquisition of new subscriptions, and retention of existing subscribers, or may lead to diminishing ARPU or an increase in our costs and expenses.
- Current and new services, usage patterns, and sales schemes introduced by our corporate group may not develop as planned, which could affect our financial condition and limit our growth.
- 3. The introduction or change of various laws or regulations or the application of such laws and regulations to our corporate group could restrict our business operations, which may adversely affect our financial condition and results of operations.

- 4. Limitations in the amount of frequency spectrum or facilities made available to us could negatively affect our ability to maintain and improve our service quality and level of customer satisfaction.
- The W-CDMA technology that we use for our 3G system and/or mobile multimedia services may not be introduced by other overseas operators, which could limit our ability to offer international services to our subscribers.
- Our domestic and international investments, alliances and collaborations may not produce the returns or provide the opportunities we expect.
- 7. As electronic payment capability and many other new features are built into our cellular phones, and services of parties other than those belonging to our corporate group are provided through our cellular handsets, potential problems resulting from malfunctions, defects or loss of handsets, or imperfection of services provided by such other parties may arise, which could have an adverse effect on our financial condition and results of operations.
- Social problems that could be caused by misuse or misunderstanding of our products and services may adversely affect our credibility or corporate image.
- Inadequate handling of confidential business information including personal information by our corporate group, contractors and other factors, may adversely affect our credibility or corporate image.
- 10. Owners of intellectual property rights that are essential for our business execution may not grant us the right to license or otherwise use such intellectual property rights on acceptable terms or at all, which may limit our ability to offer certain technologies, products and/or services, and we may also be held liable for damage compensation if we infringe the intellectual property rights of others.
- 11. Earthquakes, power shortages, malfunctioning of equipment, software bugs, computer viruses, cyber attacks, hacking, unauthorized access and other problems could cause systems failures in the networks required for the provision of service, disrupting our ability to offer services to our subscribers and may adversely affect our credibility or corporate image.
- Concerns about wireless telecommunications health risks may adversely affect our financial condition and results of operations.
- 13. Our parent company, Nippon Telegraph and Telephone Corporation (NTT), could exercise influence tha may not be in the interests of our other shareholders.

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