## **FINANCIAL HIGHLIGHT (U.S. GAAP)**

NTT DOCOMO, INC. AND SUBSIDIARIES YEARS ENDED MARCH 31

YEAR ENDED MARCH 31, 2007

	Millions of yen (excluding per share data)					Millions of U.S. dollars*1 (excluding per share data)
	2003	2004	2005	2006	2007	2007
Operating Results						
Operating revenues	¥4,809,088	¥5,048,065	¥4,844,610	¥4,765,872	¥4,788,093	\$40,729
Wireless services	4,350,861	4,487,912	4,296,537	4,295,856	4,314,140	36,697
Equipment sales	458,227	560,153	548,073	470,016	473,953	4,032
Operating income	1,056,719	1,102,918	784,166	832,639	773,524	6,580
Net income	212,491	650,007	747,564	610,481	457,278	3,890
Financial Position						
Total assets	¥6,058,007	¥6,262,266	¥6,136,521	¥6,365,257	¥6,116,215	\$52,026
Total debt*2	1,348,368	1,091,596	948,523	792,405	602,965	5,129
Total shareholders equity	3,475,514	3,704,695	3,907,932	4,052,017	4,161,303	35,397
Cash Flows						
Net cash provided by operating activities	¥1,584,610	¥1,710,243	¥1,181,585	¥1,610,941	¥ 980,598	\$ 8,341
Net cash used in investing activities	(871,430)	(847,309)	(578,329)	(951,077)	(947,651)	(8,061)
Adjusted free cash flows  (excluding irregular factors and changes in investments for cash management purposes	)*3*4 468,915	862,934	1,003,583	510,905	192,237	1.635
investments for casifficating intent purposes	7 400,510	002,004	1,000,000	010,000	102,201	1,000
Other Financial Data						
Capital expenditures*5	¥ 853,956	¥ 805,482	¥ 861,517	¥ 887,113	¥ 934,423	\$ 7,948
Financial Ratios*6						
Operating income margin	22.0%	21.8%	16.2%	17.5%	16.2%	
EBITDA margin*7	38.2%	36.8%	33.6%	33.7%	32.9%	
ROCE*8	22.1%	22.9%	16.2%	17.2%	16.1%	
Equity ratio	57.4%	59.2%	63.7%	63.7%	68.0%	
Debt ratio*9	28.0%	22.8%	19.5%	16.4%	12.7%	
Der Chara Data*10 War and LLC dellaway						
Per Share Data*10 (Yen and U.S. dollars)	¥ 4,254	¥ 13,099	¥ 15,771	¥ 13,491	¥ 10,396	\$ 88.43
Basic and diluted earnings per share  Shareholders' equity per share	69,274	76,234	84,455	91,109	95,457	\$ 00.43 811.99
Dividends declared and paid per share*11	200	1,000	2.000	3,000	4.000	34.03
Dividends deciared and paid per shafe "	200	1,000	2,000	3,000	4,000	34.03

Translations of the Japanese yen amounts into U.S. dollars are included solely for the convenience of readers by using the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York on March 30, 2007, which was ¥117.56 to U.S.\$1.00.

<sup>2.</sup> Total debt = Short-term borrowings + Current portion of long-term debt + Long-term debt

<sup>3.</sup> Free cash flows = Net cash provided by operating activities + Net cash used in investing activities.

<sup>4.</sup> Irregular factors represent the effects of uncollected revenues due to bank closure at the end of periods. Changes in investments for cash management purpose were derived from purchases, redemption at maturity and sales of financial instruments held for cash management purposes with original maturities of longer than three months. For the reconciliations of these Non-GAAP financial measures, see page 110.

<sup>5.</sup> Capital expenditures are calculated on an accrual basis for the purchases of property, plant and equipment, and intangible and other assets.

<sup>6.</sup> ROCE ratios are calculated using the simple average of the applicable year-end balance sheet figures.

<sup>7.</sup> EBITDA = Operating income + Depreciation and amortization + Losses on sale or disposal of property, plant and equipment + Impairment loss EBITDA margin = EBITDA / Total Operating revenues. For the reconciliations of these Non-GAAP financial measures, see page 110.

<sup>8.</sup> ROCE (Return on capital employed) = Operating income / (Shareholders' equity + Total debt)

<sup>9.</sup> Debt ratio = Total debt / (Shareholders' equity + Total debt)

<sup>10.</sup> In the calculation of per share data, treasury stocks are not included in the number of shares outstanding during or at the end of the year.

<sup>11.</sup> The dividends declared and paid per share are presented in the year they were paid.

















